



Paul R. LePage, Governor

Department of Health
and Human Services
*Maine People Living
Safe, Healthy and Productive Lives*

Ricker Hamilton, Commissioner

2018 Maine Child Care Market Rate Survey (MRS)

Final Report

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Services



ICF
126 College Street
Suite 2
Burlington, VT 05401

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Introduction

Since 1998, the Federal Administration for Children and Families (ACF) has required states to conduct a study of child care market rates to evaluate the adequacy of state reimbursement rates for the purpose of demonstrating equal access to child care for low-income families. States use the results of these market rate surveys to inform rate-setting policy and to establish maximum reimbursement rates for children served through child care assistance programs. The Federal policy's underlying purpose is to encourage states to establish child care reimbursement rates that are high enough to enable families receiving child care assistance to find and afford care.

Historically, ACF has encouraged states to use market rate survey findings to inform the setting of maximum reimbursement rates for child care subsidies. Federal Child Care and Development Fund (CCDF) regulations state that maximum rates “established at least at the 75th percentile would be regarded as providing equal access.” At this level, a state’s reimbursement rate would be equal to, or exceed, the rates charged by providers for 75% of the child care slots available in the market. However, the Federal government views the 75th percentile as a benchmark rather than a requirement. For a sense of perspective, as of 2017, only two states were reported to set reimbursement rates at the 75th percentile.¹ In making state-to-state comparisons for this benchmark, however, it should be noted that each state uses different definitions and methodologies to conduct market rate surveys; states also differ significantly in the approach they take in balancing priorities for quality, access, and affordability.

A 2008 report funded by ACF, *Study of Market Prices: Validating Child Care Market Rate Surveys*, provides the main source of guidance on conducting valid child care market rate surveys.² States have also received additional guidance on conducting market rate surveys and alternative cost-based methodologies in a recent report produced by ACF in 2017.³ The ICF Team worked with the Maine Department of Health and Human Services (DHHS) to design and implement the 2018 Maine Child Care Market Rate Survey (MRS) based on the recommended practices included in these ACF reports and CCDF program guidance. Input from the state Child Care Advisory Council and local child care providers was also reviewed and considered during the questionnaire development process.

This report provides summary data based on the reported market rates for child care throughout the State of Maine by age of the child and by child care setting. For each type of child care provider, full-time, part-time and before/after school, market rates are provided at both the statewide level (50th, 60th, 75th, and 90th percentiles) and at the county levels (50th, 60th, 75th, and 90th percentiles). While this report does not include an analysis of child care provider costs, the survey did collect data that DHHS

¹ Schulman, K. & Blank, H. (2017). *Persistent Gaps: State Child Care Assistance Policies 2017*, National Women’s Law Center. Web: <https://nwlc-ciw49tixgw5lbab.stackpathdns.com/wp-content/uploads/2017/10/NWLC-State-Child-Care-Assistance-Policies-2017-1.pdf>

² Grobe, D., Weber, R., Davis, E., Kreader, J., & Pratt, C. (2008). *Study of Market Prices: Validating Child Care Market Rate Surveys*. Oregon Child Care Research Project and Oregon State University Family Policy Research Partnership.

³ Davis, E. E., Karoly, L. A., Weber, R., Caronongan, P., Tout, K., Banghart, P., Shaw, S. H., & et al. (2017). *Market rate surveys and alternative methods of data collection and analysis to inform subsidy payment rates*. (OPRE Report No. 2017-115). Washington, DC: U.S. Administration for Children and Families, Office of Planning, Research and Evaluation. Retrieved from https://www.acf.hhs.gov/sites/default/files/opre/ccepra_methods_for_informing_subsidy_rates_508_compliant_v2b.pdf.

can use in the future to inform assumptions for an analysis of child care provider costs and the variations by the type of care, age of children served, quality levels and geographic location.

Methodology and Survey Outcomes

Survey Population

The MRS was administered to all licensed and unlicensed child care providers in the state. Although many states only sample a portion of the population, due to the relatively few number of providers in Maine, it is financially feasible to conduct a census that will also result in more accurate results. The Office of Child and Family Services (OCFS) supplied the list of providers, including license exempt home providers (LEH). The data file contained provider information including the provider’s name, the provider type (i.e., Center, Family, LEH), provider e-mail address, provider physical address, and provider phone number. The final list contained 2,071 unique providers, including 783 Center providers, 1,043 Family providers (Families), and 245 LEH providers. While LEH providers are not typically included in child care market rate surveys in other states, this survey includes LEH providers and analyzes the data separately from Center and Family providers to provided added detail for OCFS to consider for LEH providers.

Since 2015, the survey has been administered via web, mail, and telephone to maximize the possibility of reaching providers. Over the course of the 2018 survey, various child care providers were removed from the sample population—specifically, those that had ceased offering child care services. Table 1 provides the eligibility breakdown. In sum, 1,972 providers were eligible to complete the survey.

Table 1: Survey Population by Provider Type

	Center	Family	LEH	Total
Population Frame	783	1,043	245	2,071
Ineligible*	15	64	20	99
Eligible Population	768	979	225	1,972

*Consists of former providers

Child care providers were deemed ineligible for the survey if they no longer provided care. The most commonly cited reason for no longer providing child care was an “Other reason” (65%). The next most commonly selected option was “No Answer” (20%). Table 2 shows the full distribution of responses.

Table 2: Reasons No Longer Providing Child Care

Response Option	Percent
Lack of demand for care	3%
Financial challenges	3%
Personal reasons	7%
Challenges in meeting regulatory requirements	2%
Other reason	65%
No Answer	20%

In addition, ICF was unable to contact 41 providers. These providers were still included in the response rate calculations, as eligibility could not be determined.

Survey Instrument Design

The MRS instrument asks providers for information regarding their child care program, including their current enrollment numbers, hours and days of operation, accreditation status (Center and Family providers only), staff types, benefits offered, and resources provided at no additional charge (e.g., meals, diapers, art supplies, etc.). Providers were also asked to indicate the child care rates for the ages they serve (e.g., infant, pre-school, etc.) and across time categories (e.g., part-time monthly, full-time weekly, daily, etc.).

In 2018, ICF collaborated with OCFS and the Maine Child Care Advisory Council to update the MRS instrument to reflect feedback from stakeholders in the Maine child care community, and reformatted it to improve its readability. Formatting changes focused on using visual cues such as tables and shading to help providers complete the survey more quickly and accurately. In addition, ICF attempted to increase provider comprehension by defining concepts clearly at the outset. Instruments are provide in *Appendix D*.

Data Collection

The MRS was administered using a multi-mode data collection methodology, utilizing web, mail, and CATI (Computer-assisted Telephone Interviewing). Utilizing various modes decreases coverage error and increases response rates;⁴ and leads to more accurate estimates of child care market rates. Data collection consisted of an initial pre-notification letter mailed to all providers, followed by an invitation e-mail with a secure web link, and up to two e-mail reminders. At the conclusion of the e-mail protocol, non-responders received up to three mail contacts consisting of a survey packet, a reminder postcard, and a second survey packet. Lastly, remaining non-responders received a seven-attempt phone protocol follow-up.

The details of each of the different survey modes are described below.

Web Instrument

A link to the MRS instrument was provided in the e-mail and mail communications. Pre-notification letters instructed providers to go to www.MaineChildCareSurvey.com where they were instructed to enter their MasterID (included in the letter) to access the instrument. E-mail communications included a personalized web link that logged respondents into the survey when selected. The web survey was activated the day pre-notification letters were sent and remained open throughout the entire data collection period.

Mail Instrument

Non-responders to the web instrument were sent two mail survey packets at the end of the e-mail protocol. Survey packets included a cover letter, the mail survey, and a postage-paid envelope in which to return the completed survey. All mail surveys were printed with a barcode for tracking purposes. When a survey was returned, it was logged into ICF's mail tracker, which automatically updated the sample and the record's completion status. Returned mail surveys were scanned and then reviewed to ensure data entry accuracy.

⁴ Dillman, Don A. *Mail and Internet surveys: The tailored design method--2007 Update with new Internet, visual, and mixed-mode guide*. John Wiley & Sons, 2011.

Telephone (CATI) Instrument

Following the mail protocol, the telephone survey follow-up was administered to non-responders. ICF's trained telephone interviewers administered the telephone survey following a seven-attempt protocol. Interviewers administered the survey using a programmed survey script that guided the interviewer and respondent through the survey. Prior to calling, all interviewers received a project-specific training that would enable them to effectively administer the survey, and respond to any respondent questions or concerns. The training reviewed the purpose and scope of the MRS, the survey instruments, and a list of Frequently Asked Questions (FAQ).

Quality Control

ICF tracked individual provider completion status by assigning a unique identifying code (MasterID) during sample preparation. Using this unique identifier ensured that each respondent completed only one survey and that respondents did not receive further contacts about the survey once the completed survey was received. Further measures taken to reduce survey error included skip and branching patterns in the instrument; these prevented unnecessary or inappropriate questions from being asked of respondents. Moreover, the automated surveys (web and CATI) had built-in range and logic checks to minimize contradictory responses across questions, prevent the entry of unacceptable or inconsistent responses, and ensure correct data entry. Lastly, verification programs were built independently and test data generated by the survey instrument run were through the program to further ensure that the survey was operating correctly prior to data collection.

Survey Administration

In order to maximize response, ICF contacted providers multiple times through e-mail, with additional contacts provided via mail and telephone to non-responders or those without listed e-mail addresses. Table 3 lists and describes each phase of communication with survey respondents.

Table 3: Phases of Communication and Timing

Contact	Description	Date	Count
Pre-notification Letter	A letter to providers to introduce the survey and alert them to an upcoming a survey packet	2/5/18	2,071
E-mail Invitation	E-mail inviting providers to complete survey	2/8/18	2,071
E-mail Reminder 1	First reminder for providers	2/13/18	1,525
E-mail Reminder 2	Second reminder for providers	2/16/18	1,351
Mail Survey Packet 1	First survey packet, containing a letter to the provider, survey, and additional envelope to mail back the survey	2/26/18	1,511
Mail Postcard Reminder	A postcard reminding providers to complete survey	3/5/18	1,350
Mail Survey Packet 2	Second survey packet	3/19/18	1,318
Begin Dialing Non-responders	Interviewers at ICF call centers begin dialing non-respondents	4/2/18	844
End Data Collection		4/21/18	

Pre-notification Letter

Pre-notification letters were sent to each provider on February 5, 2018. The pre-notification letter explained the survey's purpose, indicated that subsequent contacts would be sent via e-mail and mail, and provided the web link for respondents to complete the survey online. Additionally, the pre-notification letter indicated contact information for ICF's Interactive Voice Response (IVR) and e-mail help desk should respondents have questions or concerns related to the research effort.

E-mail Protocol

On February 8, 2018, providers with listed e-mail addresses were e-mailed an invitation to take the survey online. The link provided in the e-mail was personalized so as to provide optimal convenience for accessing the instrument. Follow-up reminder e-mails were sent to non-responders.

Mail Protocol

The mail protocol consisted of three contacts, two survey packets, and a postcard reminder. The first survey packet was sent on February 26, 2018 to those who had not responded to the e-mail protocol, did not have a listed e-mail address, or had not completed the survey online via the information provided in the pre-notification letter. Mail materials for each respective mailing consisted of:

- **Survey Packets 1 and 2**—Survey packets consisted of a cover letter, the correct provider type survey, and a pre-paid envelope packaged in an outgoing envelope that displayed the DHHS logo. Letters were personalized with the provider's name for Family providers (when possible), while addressed to the "Director" for Center providers.
- **Reminder Postcard**—The standard-sized postcard was printed in black ink, and personalized with the provider's name for Family providers (when possible), while addressed to the "Director" for Center providers.

Tracking and Entering Mail Returns

ICF built a sample-tracking database to track mail returns and completed surveys. This system directly linked the mail survey receipt control system to the web and telephone survey sample, as well as to the master sample frame database.

Mail returns were processed daily and logged in the sample-tracking database. All returned surveys were checked in by MasterID (the unique number assigned to each record), and deemed usable or unusable based on visual examination of the questionnaire (i.e. unusable questionnaires were blank, illegible, so damaged as to be unreadable, etc.). Unusable surveys remained in the active sample, while usable ones were given a terminal disposition so that the provider would not be contacted again.

Telephone Protocol

On April 2, 2018, ICF began placing follow-up calls to providers who had not responded to the survey via web or mail, in an effort to encourage non-responders to complete the survey over the telephone. Prior to calling providers, telephone interviewers participated in a project-specific training that reviewed the survey's background and purpose, overall design, and data collection protocols. Trainers also reviewed each question within the survey instrument with interviewers. Lastly, interviewers engaged in a "practice shift" that involved working through the questionnaire on the CATI system and reviewing a wide range of possible interviewing scenarios.

ICF implemented the following protocol for MRS:

- **Number of Attempts:** Interviewers made a maximum of seven attempts to reach an eligible provider for each working telephone number. No more than one attempt was made on any telephone number in a day, except in the cases where a respondent requested a specific appointment, or the line was busy.
- **Calling Period:** Each number was called a maximum of seven times over a two-week calling period or until a completed interview or other final outcome (e.g., refusal) was achieved. The days and times each number was called were distributed throughout the calling period, ensuring adequate coverage of weekdays and weeknights.
- **Lines with a Busy Signal or No-Answer:** ICF's CATI system automatically handles call-backs for "no-answer" and "busy" outcomes.
 - Lines with a busy signal were called back a minimum of two times in a calling session, at 20-minute intervals. If the line was still busy after the second attempt, the number was dialed again during the next calling shift, until the record was resolved.
 - Interviewers left messages on answering machines and voice-mail systems. They identified themselves as calling on behalf of the Maine Department of Health and Human Services and left the toll-free number, along with the provider's MasterID number.
- **Appointments for call-backs:** Respondents were able to request that an interviewer call them back at a more convenient time. If a respondent had to terminate an interview, but wanted to finish at a later time, it was possible to set a definite call-back for an exact time and restart the interview where it left off; if the interviewer who began the survey was available, the system sent the call back to that particular interviewer.

IVR/E-mail Help Desk

ICF hosted a toll-free IVR telephone line and e-mail help desk throughout survey fielding. Contact information was provided in all communications, and the toll-free telephone line was also provided in voice-mails. IVR is a telephone technology with intelligent routing and automated responses to satisfy respondents' needs and general information requests. ICF programmed and hosted an IVR tailored to the MRS project. This IVR allowed respondents to select one of the following options: **(1)** speak to an interviewer to complete the survey; **(2)** learn more about the study; or **(3)** leave voice-mail. Voice-mail messages were returned within one business day.

The e-mail help desk was staffed during normal business hours, and was available to respondents who wished to e-mail questions or had any technical issues accessing the web survey.

Survey Outcomes

Response Rates

Of the 2,071 unique child care providers, responses were received from 1,334 providers. Ninety-nine of those providers indicated that they no longer provided child care. These providers were removed from the total number of child care providers leaving 1,972 eligible providers to complete the survey. Of these providers, 41 were unable to be contacted by mail or telephone. These providers are still included in the response rate calculations, as eligibility could not be determined. Of the remaining 1,235

responses received from providers, 11 only partially completed the survey. Table 3 provides documents the number of returns.

Table 3: Response Rates by Provider Type and Mode

	Center	Family	LEH	Total
Total Survey Returns	502	735	97	1,334
Return - Ineligible*	15	64	20	99
Return – Partial Complete	3	8	0	11
Valid Surveys	484	663	77	1,224

*Consists of former providers

As a result, a total of 1,224 valid individual surveys were completed, yielding an overall response rate of 62%. This was a slight increase from the 2015 cycle, which had an overall response rate of 61%. There was a slight increase in the response rate for family providers (68% in 2018 compared to 63% in 2015) and a slight decrease in the response rate for center providers (63% in 2018 compared to 64% in 2015). The response rate for LEH providers (34%) did not change from the previous cycle. The 2018 response rates by provider type and mode are provided in Table 4.

Table 4: Response Rates by Provider Type and Mode

	Center	Family	LEH	Total
Eligible Population	768	979	225	1,972
Web Completes	340	364	28	732
Web Percentage	46%	50%	4%	60%
Mail Completes	110	234	37	381
Mail Percentage	29%	61%	10%	31%
Phone Completes	34	65	12	111
Phone Percentage	31%	59%	11%	9%
Total	484	663	77	1,224
Total Percentage	40%	54%	6%	
Response Rate	63%	68%	34%	62%

Table 5 provides the response rate across county.

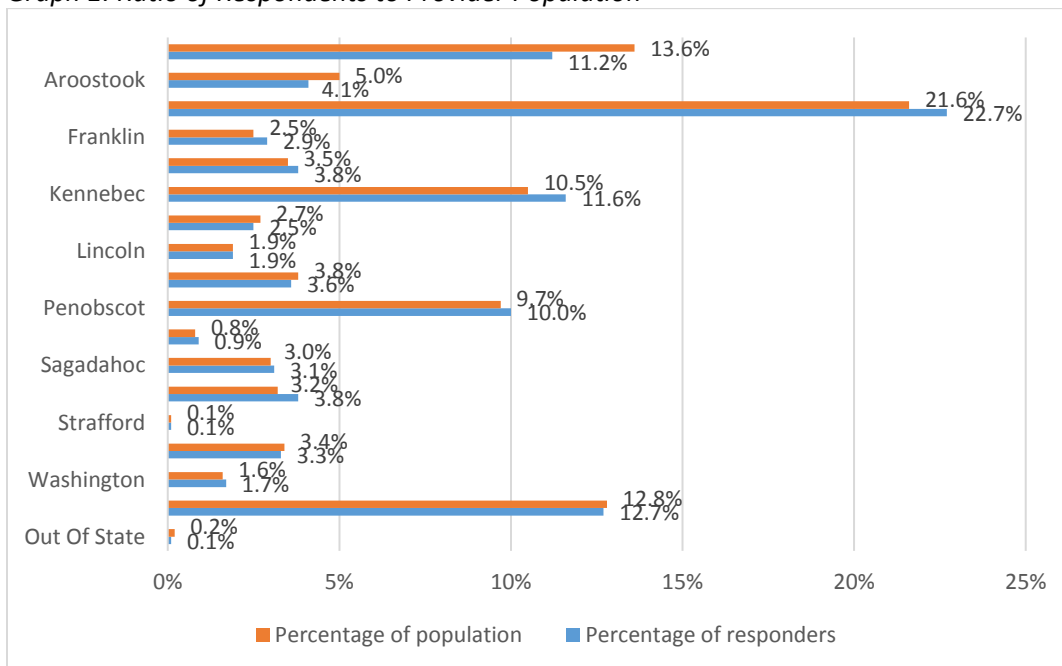
Table 5: Response Rates by County

County	Eligible Population	Responses	Response Rate	% of Total Responders
Androscoggin	268	137	51%	11%
Aroostook	98	50	51%	4%
Cumberland	426	278	65%	23%
Franklin	50	36	72%	3%
Hancock	70	47	67%	4%
Kennebec	207	142	69%	12%
Knox	54	30	56%	2%
Lincoln	38	23	61%	2%
Oxford	3	1	33%	< 1%
Penobscot	75	44	59%	4%
Piscataquis	191	123	64%	10%
Sagadahoc	15	11	73%	1%
Somerset	60	38	63%	3%
Waldo	64	47	73%	4%
Washington	1	1	100%	< 1%
York	68	40	59%	3%

Data Validity

An analysis of the responses indicates that the data collected represents the provider population distribution across counties within the state. Graph 1 shows the distribution of the population by county against responding providers by county, revealing a very similar distribution and no statistical concerns for sources of bias.

Graph 1: Ratio of Respondents to Provider Population



Rate Trimming and Cleaning

The majority of completes received were either via web or mail. Given that these modes are self-administered (i.e., without the aid of an interviewer), respondents occasionally report rates that are deemed to be implausibly high or low. Statistical outliers were identified and trimmed in an attempt to better the precision of the market rate estimates. Rate trimming consisted of taking extreme values and either setting them down to the 97.5th percentile of reported rates if the rate was high, or rounding the rate up to the 2.5th percentile if the rate was low.

Another issue identified was that some respondents provided a rate for a time and age group that was the same as the rate for another time (e.g., the same rate for daily full-time pre-schoolers as monthly full-time pre-schoolers). To address this issue, the repeated rate was left equal to the time range that had the relatively nearest median rate across all other respondents. The other repetitions of that rate within an age group were then assigned to zero.

Lastly, in instances where a respondent would write in a rate (e.g., “20 / Day”), algorithms were created and used to assign data to equal the intended rate. For example, “20 / DAY” was set to \$20 in the daily rate category of that respective age group. Instances that were ambiguous, 18 in total, were excluded from the data analysis so as not to introduce bias or error from potential misinterpretation.

Weighting

Market rates in this report are weighted by number of available slots, in order to accurately represent the varying sizes of providers. Desired capacity was selected over licensed capacity as the weighting factor because it represented the true capacity of a provider. Each rate was weighted by the provider’s desired capacity for the age group. For example, if a provider listed a daily rate of \$40 for infants, with a desire to care for eight infants, the \$40 rate received a weight of eight. Rates were excluded from the analysis if the provider indicated a desired capacity of zero for a given age group.

Market Rate Conversions

Market rates in this report are provided on a daily and weekly basis. Using the information provided by respondents, the full-time rates were converted into daily and weekly rates based on the formulas in Table 6. These conversion formulas are similar to those used in the 2013 analysis. For missing daily rates, ICF calculated daily conversions from the provider’s hourly, weekly, and monthly rates. When a provider responded to more than one rate category, ICF evaluated each converted rate based on how close it was to the median daily rate from the survey responses. The converted rate that is closest to the median was selected. Similarly, for missing weekly rates, ICF calculated weekly conversions from the provider’s hourly, daily, and monthly rates. In addition, when the provider included a part-time weekly rate, ICF converted it to full-time based on an adjustment factor (see below). When a provider responded to more than one rate category, ICF evaluated each converted rate based on how close it was to the median weekly rate from the survey responses. The converted rate closest to the median was selected.

Table 6: Daily and Weekly Conversion

Units Provided	Conversion to Daily Rates	Conversion to Weekly Rates
Conversions for Full-time Rates		
Hourly	Hourly rate x Average daily operating hours	Hourly rate x Total weekly operating hours
Daily	N/A	Daily rate x Number of operating days
Weekly	Weekly rate / Number of operating days	N/A
Monthly	Monthly rate / (Number of operating days x 4)	Monthly rate / 4

The conversion factor (c) between part-time and full-time was calculated using regression to determine the relationship between full-time and part-time, $PT = c \times FT$. The conversion factors and the number of providers reporting both rates are presented in Table 7.

Table 7: Full-time to Part-time Conversion Factors

	Daily		Weekly		Monthly	
	Number of Providers	Full-time to Part-time Adjustment	Number of Providers	Full-time to Part-time Adjustment	Number of Providers	Full-time to Part-time Adjustment
Centers						
Infants	63	0.80	140	0.74	21	0.76
Toddlers	56	0.81	142	0.74	31	0.70
Pre-schoolers	80	0.77	170	0.73	59	0.65
School-age	55	0.74	138	0.67	22	0.79
Families						
Infants	162	0.77	223	0.73	34	0.73
Toddlers	107	0.77	154	0.74	17	0.76
Pre-schoolers	111	0.79	157	0.73	23	0.71
School-age	95	0.71	150	0.69	21	0.74

Market Rate Percentile Estimates

ICF computed percentile estimates for the state and each county. The percentile estimates were weighted by the desired capacity such that the percentiles reflect child care availability. Therefore, the p th percentile rate reflects the point where $p\%$ of the desired capacity is located in child care facilities with rates less than the p th percentile, and $100-p\%$ of the desired capacity is located in child care facilities with rates greater than or equal to the p th percentile.

When the number of providers in a county was less than 10, ICF collapsed the responses with a nearby county to improve the percentile estimation. Table 8 provides the counties that were collapsed together for the percentile analysis.

Table 8: Collapsed Counties

Center	Hancock and Washington
	Lincoln, and Sagadahoc
	Knox and Waldo
	Aroostook, Piscataquis, and Somerset
	Franklin and Oxford
Families	Hancock and Washington
	Lincoln, and Sagadahoc
	Knox and Waldo
	Piscataquis and Somerset

After collapsing, all county or county groups had at least 10 provider responses for each rate and age category except for: 1) center school-age and center infant in Knox and Waldo; and 2) family childcare school-age in Oxford. These all had eight to nine responding providers.

Summary of Market Rate Analysis

At the state level, the market rates are reported at the 50th, 60th, 75th, and 90th percentiles in Table 9 for weekly full-time and for all time periods in *Appendices A and B*. At the county level, the 50th, 60th, 75th and 90th percentiles are reported in *Appendices A and B*. A percentile is defined as the percentage of providers whose rates are at, or below, the reported market rate.

Table 9: Statewide Weekly Rates by Provider Type and Age Group

Full-Time Percentiles					
Provider Type	Age Group	50th	60 th	75th	90th
Center	Infant	\$215.00	\$230.00	\$274.00	\$308.00
	Toddler	\$200.00	\$215.00	\$237.00	\$280.77
	Preschool	\$189.00	\$196.00	\$216.00	\$267.00
	School-age	\$115.00	\$125.00	\$135.00	\$170.00
Family	Infant	\$150.00	\$160.00	\$180.00	\$220.00
	Toddler	\$150.00	\$150.00	\$175.00	\$210.00
	Preschool	\$140.00	\$150.00	\$165.00	\$194.44
	School-age	\$100.00	\$105.23	\$125.00	\$147.32
Part-Time Percentiles					
Provider Type	Age Group	50th	60 th	75th	90th
Center	Infant	\$170.83	\$180.00	\$197.57	\$247.33
	Toddler	\$153.00	\$165.00	\$182.00	\$226.46
	Preschool	\$135.13	\$146.09	\$166.91	\$210.00
	School-age	\$75.00	\$77.64	\$93.00	\$114.28
Family	Infant	\$112.50	\$120.00	\$135.00	\$165.06
	Toddler	\$111.34	\$118.76	\$129.90	\$160.00
	Preschool	\$102.72	\$110.06	\$124.73	\$150.00
	School-age	\$69.08	\$75.00	\$86.35	\$105.00

The rates reported within this report represent only those providers who completed both the market rate and capacity portions of the survey. Each provider's rates are only included the provider indicated serving the particular age group. As a result of this, the number of Center and Family providers used to determine the daily and weekly market rates for each age group are in Table 10. County sample sizes are presented in *Appendix K*.

Table 10: Sample Sizes for Percentile Calculations

		Center				Family			
		Infant	Toddler	Pre-school	School-age	Infant	Toddler	Pre-school	School-age
Daily	Full-time	254	275	343	224	491	430	422	317
	Part-time	250	275	345	219	481	428	422	310
Weekly	Full-time	255	278	341	229	503	430	423	321
	Part-time	253	277	342	226	479	426	423	309

A total of 97 LEH providers responded to the survey. Of these, 21 provided a full-time rate for infants; 18 for Toddlers; 20 for pre-school; and 23 for school age. Additionally, 10 provided a rate for part-time infant; 9 for toddlers; 10 for pre-school; and 15 provided a rate for part-time weekly for school-age. Table 11 provides an overall statewide rate by age group.

Table 11: LEH State-wide Weekly Percentiles by Age Group

Provider Type	Full-Time Percentiles					
	Age Group	n	50th	60th	75th	90th
LEH Providers	Infant	21	\$150.00	\$150.00	\$200.00	\$250.00
	Toddler	18	\$150.00	\$175.00	\$210.00	\$250.00
	Preschool	20	\$150.00	\$160.00	\$197.50	\$235.00
	School-age	23	\$100.00	\$125.00	\$145.00	\$175.00
	Part-Time Percentiles					
	Age Group	n	50th	60th	75th	90th
	Infant	10	\$82.50	\$90.00	\$125.00	\$170.00
	Toddler	9	\$90.00	\$105.00	\$125.00	\$170.00
	Preschool	10	\$85.00	\$92.50	\$95.00	\$152.50
	School-age	15	\$75.00	\$82.50	\$100.00	\$145.00

Geographic Variation

The price of care varies rather significantly by county. For example, the 75th percentile rate for full-time weekly toddlers ranges from \$140 in Aroostook to \$267 in Cumberland for Center providers and \$125 in Aroostook to \$200 in York for Family providers. Cumberland has the highest full-time rate for Infants and toddlers (\$303 and \$279, respectively). Kennebec has the highest weekly full-time rate for pre-school (\$267), while Lincoln and Sagadahoc had the highest rate for school-age children (\$179) among Center providers. Aroostook has the lowest rates for all ages except for school-age for Centers. The county ranks for each age group and provider type are presented in Table 12.

Table 12. County Ranks (RK) Weekly Full-time Rates for Each Age Group and Provider Type

	Center								Family							
	Infants		Toddlers		Pre-school		School-age		Infants		Toddlers		Pre-school		School-age	
	75 th	RK	75 th	RK	75 th	RK	75 th	RK	75 th	RK	75 th	RK	75 th	RK	75 th	RK
ANDROSCOGGIN	\$195	9	\$185	11	\$155	13	\$140	4	\$160	7	\$160	6	\$150	7	\$125	7
AROOSTOOK	\$185	10	\$150	14	\$140	14	\$135	5	\$150	9	\$125	16	\$125	16	\$125	7
CUMBERLAND	\$303	1	\$279	1	\$259	2	\$150	3	\$220	1	\$200	1	\$185	1	\$140	4
FRANKLIN	\$202	7	\$196	5	\$182	11	\$118	13	\$145	16	\$128	15	\$130	13	\$100	14
HANCOCK	\$218	4	\$210	3	\$188	9	\$125	8	\$150	9	\$155	7	\$155	5	\$125	7
KENNEBEC	\$220	3	\$195	7	\$267	1	\$125	8	\$175	5	\$150	9	\$140	12	\$100	14
KNOX	\$185	10	\$190	9	\$189	5	\$80	15	\$150	9	\$145	13	\$145	10	\$130	5
LINCOLN	\$185	10	\$185	11	\$189	5	\$179	1	\$180	3	\$180	3	\$180	2	\$150	1
OXFORD	\$202	7	\$196	5	\$182	11	\$118	13	\$175	5	\$150	9	\$150	7	\$150	1
PENOBSCOT	\$205	6	\$195	7	\$195	4	\$125	8	\$160	7	\$168	5	\$150	7	\$100	14
PISCATAQUIS	\$185	10	\$150	14	\$140	14	\$135	5	\$150	9	\$150	9	\$130	13	\$125	7
SAGADAHOC	\$185	10	\$185	11	\$189	5	\$179	1	\$180	3	\$180	3	\$180	2	\$150	1
SOMERSET	\$185	10	\$150	14	\$140	14	\$135	5	\$150	9	\$150	9	\$130	13	\$125	7
WALDO	\$185	10	\$190	9	\$189	5	\$80	15	\$150	9	\$145	13	\$145	10	\$130	5
WASHINGTON	\$218	4	\$210	3	\$188	9	\$125	8	\$150	9	\$155	7	\$155	5	\$125	7
YORK	\$245	2	\$230	2	\$215	3	\$125	8	\$195	2	\$200	1	\$175	4	\$125	7

The difference in rates between center- and family-based care also varies by county. Based on pre-school full-time weekly rates, Family providers in Cumberland and Franklin charge 71% relative to Center providers and 77% in Knox, Penobscot, and Waldo. Family providers in Androscoggin charge 97% relative to center providers and 95% in Lincoln, and Sagadahoc.

Family-based settings are not always less expensive than Center providers, however, with full-time school-age care in Family providers costing just as much or more per week than Center care in eight counties: Hancock, Knox, Oxford, Piscataquis, Somerset, Waldo, Washington, and York. The cost ratios for Family and Center providers are presented in Table 13 for each age group.

Table 13. Family-to-Center Rate Ratios for Each County and Age group

	Infants	Toddlers	Pre-school	School-age
ANDROSCOGGIN	82%	86%	97%	89%
AROOSTOOK	81%	83%	89%	93%
CUMBERLAND	73%	72%	71%	93%
FRANKLIN	72%	65%	71%	85%
HANCOCK	69%	74%	82%	100%
KENNEBEC	80%	77%	52%	80%
KNOX	81%	76%	77%	163%
LINCOLN	97%	97%	95%	84%
OXFORD	87%	77%	82%	127%
PENOBSCOT	78%	86%	77%	80%
PISCATAQUIS	81%	100%	93%	93%
SAGADAHOC	97%	97%	95%	84%
SOMERSET	81%	100%	93%	93%
WALDO	81%	76%	77%	163%
WASHINGTON	69%	74%	82%	100%
YORK	80%	87%	81%	100%

Similarly, the ratio between part-time care and full-time care varies across the counties. Based on pre-full-time weekly rates, the ratio of part-time to full-time care ranges from 56% (Aroostook, Penobscot, Piscataquis, Somerset) to 95% (Knox, Penobscot, Waldo) for Center providers and 60% (Piscataquis, Somerset, Aroostook) to 93% (Knox, Waldo) for Family providers. For each age group, the minimum and maximum part-time to full-time ratios with the county in which they occur are presented in Table 14.

Table 14. The Minimum and Maximum Ratio of Part-time to Full-time for Each Age group

		Infants		Toddlers		Pre-school		School-age	
Center	Min	68%	(AROOSTOOK, PISCATAQUIS, SOMERSET)	73%	(HANCOCK, WASHINGTON)	71%	(LINCOLN, SAGADAHOC)	56%	(AROOSTOOK, PENOBSCOT, PISCATAQUIS, SOMERSET)
	Max	95%	(KNOX, PENOBSCOT, WALDO)	87%	(PENOBSCOT)	79%	(PENOBSCOT)	75%	(YORK)
Family	Min	60%	(AROOSTOOK)	67%	(AROOSTOOK, LINCOLN, SAGADAHOC)	67%	(AROOSTOOK)	60%	(PISCATAQUIS, SOMERSET)
	Max	93%	(KNOX, WALDO)	80%	(CUMBERLAND, YORK)	83%	(LINCOLN, SAGADAHOC)	80%	(KENNEBEC, PENOBSCOT)

Summary of Data Collected to Inform Child Care Provider Cost Analysis

Background

The child care market rate surveys that states have conducted to meet CCDBG requirements over the past two decades are designed to gauge access that low-income families with subsidies have to early childhood programs in the private market. They provide a metric for measuring access, but not access to quality or the cost of quality. While a market rate survey analysis examines prices charged to parents, a cost analysis examines the cost to the program of delivering services. The prices that parents pay in many cases across the nation do not align with the full cost of delivering child care services, particularly high-quality services. During a meeting with the Maine Child Care Advisory Council in December of 2017, members of the council expressed interest in using the 2018 Market Rate Survey to collect data that could be used to inform an analysis of child care provider costs. While the development of a child care cost model was not within the scope of this project, OCFS and ICF collaborated to add a series of cost-related questions that could be used to inform a cost modeling analysis in the future.

The additional questions were aligned with the inputs required for the [Provider Cost of Quality Calculator](#) (PCQC), which is a free tool offered by the U.S. Office of Child Care that allows states to model the annual cost and revenue for care at the early childhood provider level, demonstrating whether there is a gap between the cost of providing quality services and the revenue available to support a provider. To minimize the survey burden on providers, the additional questions were limited to specific areas that have the greatest impact on the costs and profitability of providing services, including

- Staffing structure
- Personnel wage data
- Personnel benefit data
- Rent and mortgage data
- Vacancy rates
- Uncollected revenues

The analysis below presents a limited sample of the data collected in the survey. The raw data contains additional data that could be further used to support future cost analysis.

Staffing for Child Care Centers Offering Full-time/Full-week Care

The survey collected data on the staffing models for child care centers using the same staffing categories included in the PCQC. Because the cost structure for providing services may vary based on the size of a center's enrollment, ICF disaggregated the staffing data based on the total desired enrollment, including small providers (1 to 25 children), medium providers (26 to 50 children) and large providers (51 children or more). The information in Table 15 could be used to inform the staffing assumptions that may be included in a future cost modeling analysis for child care centers. Separate cost models could be developed based on provider size, and adjusted based on the needs required for each quality level.

Table 15: Staffing for Child Care Centers Offering Full-Time/Full Week Care

Child Care Centers			
Staff	Small Centers (1 to 25 Children)	Medium Centers (26 to 50 Children)	Large Centers (51 Children or More)
Director	1	1	1
Assistant Director	1	1	1
Administrative Assistant	1	1	1
Classroom Teachers (Full-Time)	2	3	6
Teacher Assistants (Full-Time)	1	2	4
Consultants/Trainers	0	0	1
Other Full-Time Staff	0.5	1	1
Other Part-Time Staff	2	2	3

Staffing for Family Providers Offering Full-time/Full-week Care

All Family providers have at least one owner/provider. As illustrated in Table 16, approximately two-thirds of the Family providers that offer full-time and full-week care have at least one other full-time staff (65.8%) and a similar portion indicated that they have other part-time staff (66.3%). This information could be used to inform the staffing assumptions that may be included in a future cost modeling analysis for Family providers, and adjusted based on the needs required for each quality level.

Table 16: Additional Staffing for Family providers

Staff	Families		
	Percent with At Least One	Average Number of Positions	N
Owners/Providers	100.0%	1	458
Other Full Time	65.8%	1	193
Other Part Time	66.3%	2	190

Personnel Wage Data

The survey collected data on the wages paid to staff in each of the positions included in the PCQC, including both the starting wages and highest wages paid for each position. Tables 17 and 18 provide wage estimates at the 25th, 50th and 75th percentiles for both the starting and highest wages. These estimates can be used, in conjunction with data from the U.S. Department of Labor's Occupational Employment Statistics reports, to inform the development of assumptions for the wages that may be used in a future cost modeling analysis. This information can be used to estimate the wage levels required to attract and retain staff that meet the qualifications requirements for basic licensed child care and the requirements at each level in Quality for ME rating system. In some state cost model examples, wage estimates for providers at the lowest quality levels were set at a low percentile of wages (based either on a state salary survey or Department of Labor data) and then increased gradually for each quality level – e.g., New Jersey used the 10th percentile of wages for the lowest quality level and the 90th percentile of wages for the highest level of quality.

Table 17: Starting Salaries for Staff in Child Care Centers

Staff	Child Care Centers			
	N	25 th Percentile	50 th Percentile	75 th Percentile
Director	102	\$21,920	\$31,225	\$42,000
Assistant Director	83	\$24,960	\$29,120	\$35,360
Administrative Assistant	218	\$23,441	\$26,500	\$31,179
Classroom Teachers (Full-Time)	143	\$21,164	\$24,960	\$28,000
Teacher Assistants (Full-Time)	30	\$20,800	\$22,000	\$24,000
Consultants/Trainers	68	\$20,800	\$25,500	\$26,562
Other Full-Time Staff	163	\$20,800	\$22,000	\$25,875
Other Part-Time Staff	102	\$20,800	\$21,528	\$22,880

Table 18: Highest Salaries for Staff in Child Care Centers

Staff	Child Care Centers			
	N	25 th Percentile	50 th Percentile	75 th Percentile
Director	116	\$27,600	\$40,000	\$50,000
Assistant Director	89	\$28,100	\$33,280	\$37,700
Administrative Assistant	233	\$27,000	\$31,299	\$38,529
Classroom Teachers (Full-Time)	148	\$25,000	\$30,000	\$34,830
Teacher Assistants (Full-Time)	30	\$22,940	\$25,344	\$29,120
Consultants/Trainers	67	\$20,800	\$39,578	\$48,024
Other Full-Time Staff	162	\$24,960	\$28,224	\$32,400
Other Part-Time Staff	116	\$22,000	\$24,752	\$29,120

Benefits Provided by Provider Type

The survey collected data on the benefits that providers make available to their staff, including staff training and development, insurance and paid leave. The proportion of providers that offer benefits to staff are similar to those found in recent studies in Rhode Island and Vermont.⁵ The information illustrated in Tables 19 through 21 can be used to inform assumptions for the benefits included in future cost modeling analysis. The information can be used to estimate the benefit levels required to attract and retain staff that meet the qualifications requirements for basic licensed child care and the requirements at each level in Quality for ME rating system.

⁵ Irwin, C. W., & Chang, Q. (2015). Vermont's early childhood & afterschool workforce: Findings from the Vermont Early Childhood & Afterschool Workforce Surveys. Waterbury: Vermont, Department for Children and Families. Retrieved from

http://dcf.vermont.gov/sites/dcf/files/CDD/Reports/VT_Workforce_Survey_Report_FINAL_12.31.2015.pdf;

Mitchell, A. (2013). The cost of quality early learning in Rhode Island: Interim report. Providence, RI: Rhode Island Early Learning Council. Retrieved from

http://qrisnetwork.org/sites/all/files/resources_state/mrobinson@buildinitiative.org/2014-02-14%2013:47/The%20Cost%20of%20Quality%20Early%20Learning%20in%20Rhode%20Island%20%28December%202013%20-%20Revised%20February%202014%29.pdf.

The survey collected data on staff training and development that child care providers currently make available to staff. As illustrated in Table 19, the survey found that a majority of Center providers (94.2%) and a little over one-half of Family providers (53.9%) indicated that they pay for staff training and development and the median spending per employee ranges from \$167 in centers to \$125 in Family providers.

Table 19: Staff Training and Development Offered in Programs with Full-Time/Full-Week Care

Centers			Families		
Percent Providing	Median Amount per Employee	N	Percent Providing	Median Amount per Employee	N
94.2%	\$167	479	53.9%	\$125	623

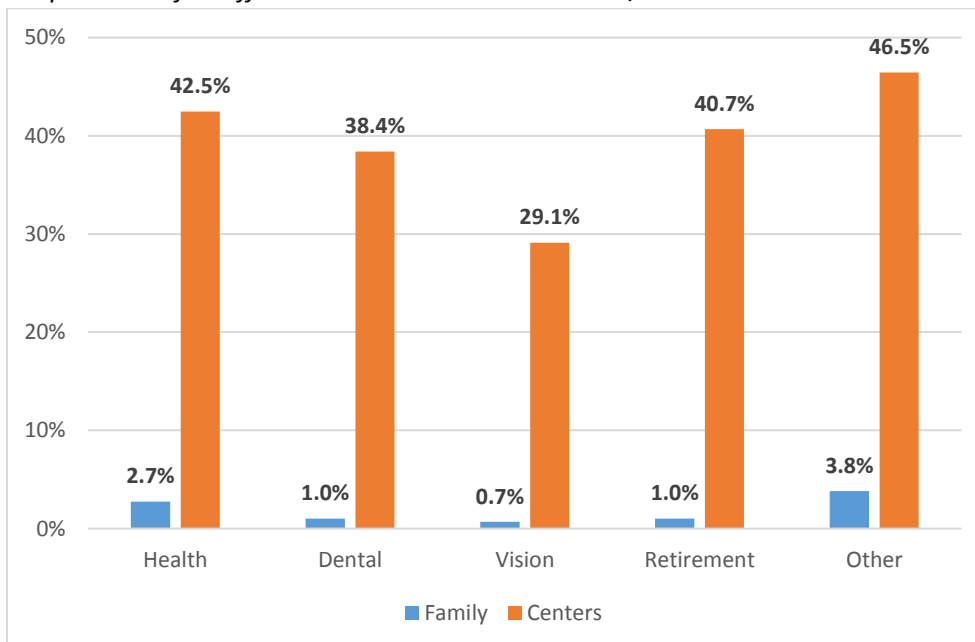
The survey also asked providers about the insurance and retirement benefits offered to their staff (e.g., health, dental, vision, retirement, etc.). Table 20 presents the distribution of benefits offered for both types of providers, with a significant number of Center providers offering benefits but very few family child care providers offering benefits to any staff that they may hire.

Table 20: Benefits Offered in Providers with Full-Time/Full-Week Care

Benefit	Families		Centers	
	Percent Offering	N	Percent Offering	N
Health	2.7%	293	42.5%	358
Dental	1.0%	290	38.4%	349
Vision	0.7%	289	29.1%	340
Retirement	1.0%	290	40.7%	354
Other	3.8%	287	46.5%	338

Graph 2 presents the distribution of benefits offered across provider type.

Graph 2: Benefits Offered in Providers with Full-Time/Full-Week Care



Providers were asked about the types of leave they offered to full-time staff. Responses were placed into five categories (holidays, vacation, sick/personal, professional development and other). As illustrated in Table 21, the vast majority of Center providers provide paid-leave for holidays, vacation, sick/personal leave and professional development. Family providers are also likely to provide paid holidays and vacation, but much less likely than centers to provide paid leave for sick/personal leave or professional development. The median days of leave across both types of care were very similar, with median days of paid leave for both types of care at 10 days for holidays, 10 days for vacation and 5 days for sick/personal leave. The median days of paid leave for professional development ranged from two days for Family providers to three days for Center providers. This information can be used to develop assumptions for paid leave in a future cost modeling analysis. The information can be used to estimate the benefit levels required to attract and retain staff that meet the qualifications requirements for basic licensed child care and the requirements at each level in the Quality for ME rating system.

Table 21: Types of Paid-Leave Provided for Full-Time Staff by Provider Type

Type of Leave	Families		Centers	
	Percent Providing	Median Days Leave	Percent Providing	Median Days Leave
Holidays	79.3%	10	92.5%	10
Vacation	71.4%	10	89.2%	10
Sick/Personal Leave	48.5%	5	79.8%	5
Professional Development	20.0%	2	71.1%	3
Other	5.2%	5	43.6%	4

Rent and Mortgage Costs by Provider Type

Providers were asked about their annual rent and mortgage costs. Annual rent and mortgage amounts are approximately 36% more for Centers (\$13,100) than they are for Families (\$8,400). Table 22 shows the annual rent and mortgage costs by provider type. Because the PCQC assumptions for rent and mortgage costs are based on the cost per square foot, ICF converted the annual amounts into an estimated per square foot amount for each type of care.⁶ The estimated annual per square foot costs for rent and mortgage ranged from \$5 for Center care to \$8 for Family provider. These estimates are significantly less than the PCQC’s default assumption of nearly \$14 per square foot for rent and mortgage. Therefore, before using the findings from the survey in a cost modeling analysis, it will be important to validate the survey findings through either conversations with experienced child care providers or commercial data sources that can provide estimates of occupancy costs.

⁶ To estimate the per square foot costs for rent and mortgage, ICF divided the annual amount of rent and mortgage reported in the survey by an estimate of the square feet of the provider’s facility. The estimate of square feet was derived by multiplying the total desired enrollment by 80 square feet, which is considered a general rule for determining space requirements in early childhood settings.

Table 22: Rent and Mortgage Costs by Provider Type

Families			Centers		
Annual Amount	Estimated per Square Foot	N	Annual Amount	Estimated per Square Foot	N
\$8,400	\$8	338	\$13,100	\$5	336

Estimated Uncollected Parent Fees

The survey also collected estimates of the portion of parent fees that providers expected to go uncollected on an annual basis. The industry standard for uncollected revenue is 3% of revenue.⁷ However, as illustrated in Table 23, providers in the sample indicated a much higher level of uncollected revenue. The estimated uncollected revenue ranged from 6.8% for Center providers to 16.8% for Family providers. When the data are analyzed for those that serve children receiving child care subsidies, the estimated uncollected revenue increases further. This information may be important to consider when setting the assumptions in the PCQC for uncollected revenue and also to inform the development of strategies for helping providers improve revenue collection.

Table 23: Uncollected Parent fees by Provider Type

Families				Centers			
All		Subsidy		All		Subsidy	
Percent	N	Percent	N	Percent	N	Percent	N
16.8%	477	17.9%	261	6.8%	392	7.8%	280

Capacity and Vacancies

The survey also collected information on the desired capacity, subsidized capacity and current vacancies. This information can be used to inform future cost modeling analysis in several ways. Enrollment efficiency can have a significant impact on financial viability. The industry standard is to maintain enrollment at or above 85% of desired capacity with vacancy rates at 15% or less. As illustrated in Table 24, providers in Maine met this standard with an overall average vacancy rate of 12%. This information may be important to consider when setting the assumptions in the PCQC for uncollected revenue for different provider types and age groups served and also for developing strategies to strengthen financial viability through further reducing vacancy rates.

⁷ Administration of Children and Families. (2015). *Provider Cost of Quality Calculator: User Guide*. Washington, D.C. U.S. Department of Health and Human Services. Available: http://www.earlylearningpolicygroup.com/assets/PCQC_User_Guide.pdf

Table 24: Statewide Vacancies, Subsidized and Desired Capacities by Age

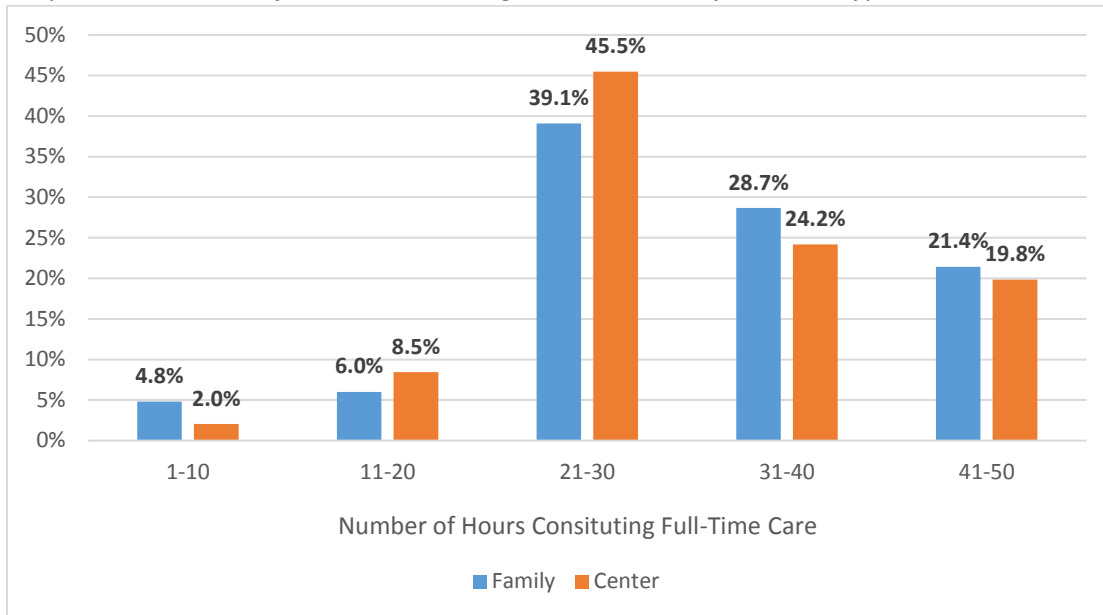
Age Group	Description	Centers	Families	Total
Infants	Vacancies	250	202	452
	Subsidized Capacity	988	513	1,501
	Desired Capacity	2,132	1,349	3,481
	Vacancy Rate	12%	15%	13%
Toddlers	Vacancies	447	288	735
	Subsidized Capacity	1,498	854	2,352
	Desired Capacity	4,429	2,285	6,714
	Vacancy Rate	10%	13%	11%
Pre-school	Vacancies	924	368	1,292
	Subsidized Capacity	2,738	1,034	3,772
	Desired Capacity	10,184	3,564	13,748
	Vacancy Rate	9%	10%	9%
School-age	Vacancies	1,205	258	1,463
	Subsidized Capacity	2,738	1,034	3,772
	Desired Capacity	6,699	1,915	8,614
	Vacancy Rate	18%	13%	17%
Total	Vacancies	2,826	1,116	3,942
	Subsidized Capacity	7,962	3,435	11,397
	Desired Capacity	23,444	9,113	32,557
	Vacancy Rate	12%	12%	12%

Summary of Additional Analyses

Hours Constituting Full-Time Care

Child care providers were asked how many hours per week constituted full-time child attendance. Responses were placed into five categories. The distribution of providers for each response category are provided in Graph 3; however, the most frequently indicated category for both Center and Family providers was 21–30 hours.

Graph 3: Distribution of Hours Constituting Full-Time Care by Provider Type



Over one-half of Family providers and nearly two-thirds of Center providers offered weekend hours (54.7% and 63.9%, respectively). Nearly one-half of LEH providers offered weekend hours (46.4%).

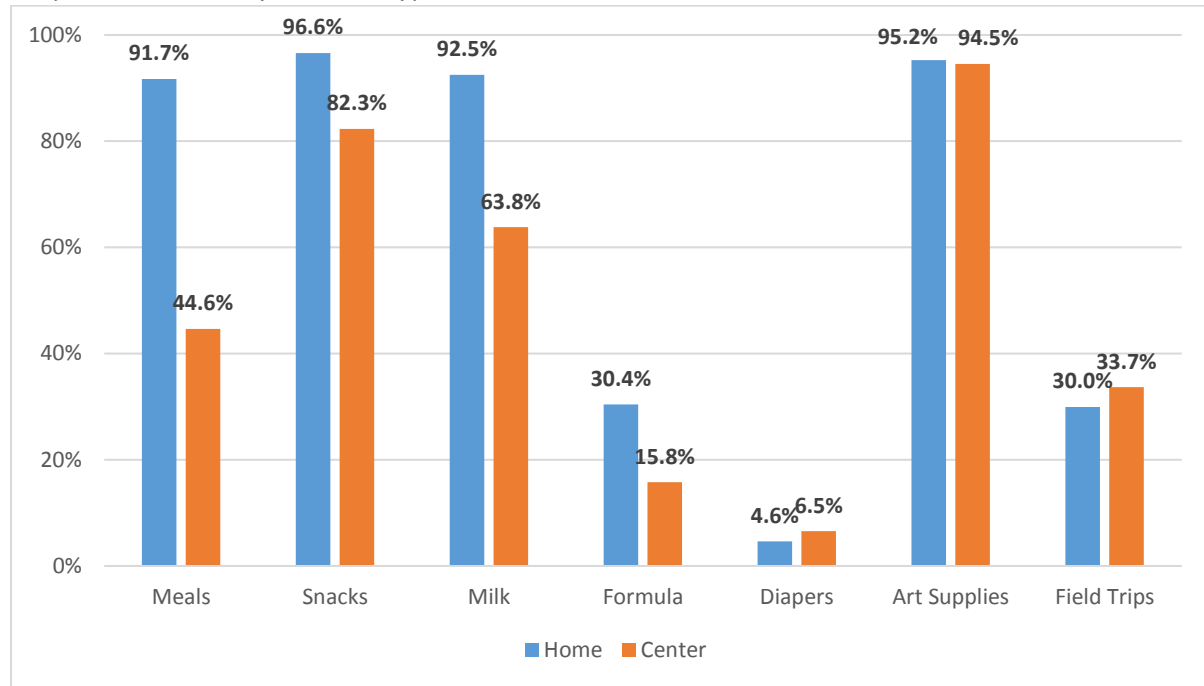
Accreditation

A little over 28% (28.1%) of Center providers indicated that they had obtained, or were pursuing, accreditation. A little over 15% (15.4%) of Family providers indicated that they had obtained, or were pursuing, accreditation.

Additional Amenities

Providers were asked about additional amenities (e.g., snacks, milk, diapers, etc.) that are provided to children in their care at no extra cost to parents. Graph 4 presents the distribution of amenities provided at no extra cost across provider type.

Graph 4: Amenities by Provider Type



Affordability in Context

The rates charged by child care providers can also be examined through the lens of those who pay them. Examining the proportion of income that families would have to expend for various types of care can provide insights into the challenges that they face in finding affordable care options that fit within their family budgets. When formal child care costs exceed affordability, parents may be left to consider alternative arrangements.

According to the Census Bureau, the median income of a married couple with children under 18 in Maine is \$82,633. As illustrated in Table 25, a family with this level of income that is paying the median rate for full-time infant care in a center, will devote 14% of their annual income to child care. For a toddler, they will pay 13%. For preschool-aged children, they will pay 12% of their income for care. Only once children enter school do child care costs as a proportion of median family income drop into the single digits, at 7%. This challenge is further compounded when families may need to find care arrangements for multiple children. Family providers take a significantly smaller portion of family income at 9% for infants, toddlers, and preschool children and 6% for school-age care.

The challenge of child care affordability can be an even greater challenge for single-parent families. Approximately 34% of children in Maine live with just one parent. Since 70% of these children live with their mother, it is important to further examine the affordability challenge in these circumstances. The challenge for single mothers can be even more significant than that of a married couple, given that the median income for a single mother in Maine is \$24,899. For full-time care in a child care center, a single mother at the median income level with one child would spend 45% of income for infant care, 42% for toddler care, 39% for preschool care and 24% for school-age care. Home-based care is more affordable, but still accounts for 31% of income for infant and toddler care, 29% for preschool care and 21% for school-age care.

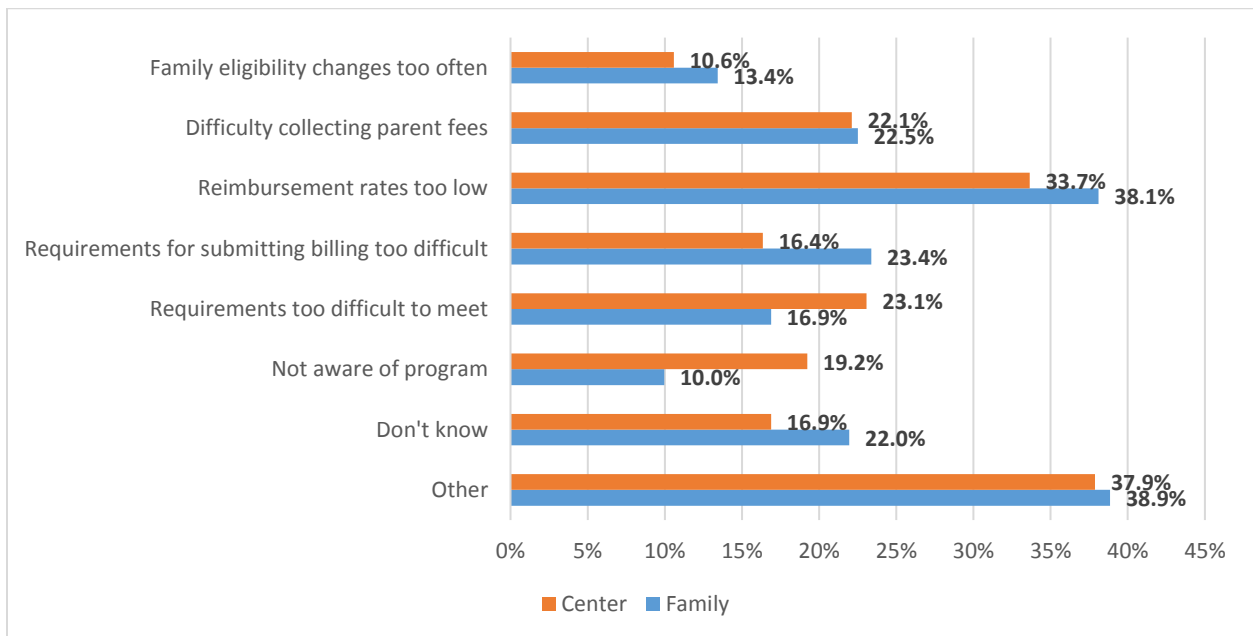
Table 25: Statewide Vacancies, Subsidized and Desired Capacities by Age

Percent of Income for One Child in Care				
Provider Type	Age Group	Annual Price of Care	Percent of Income for Married Couple with One Child in Care	Percent of Income for Single Parent with One Child in Care
Center	Infant	\$11,180	14%	45%
	Toddler	\$10,400	13%	42%
	Preschool	\$9,828	12%	39%
	School-age	\$5,980	7%	24%
Family	Infant	\$7,800	9%	31%
	Toddler	\$7,800	9%	31%
	Preschool	\$7,280	9%	29%
	School-age	\$5,200	6%	21%

Participation in the Child Care Subsidy Program

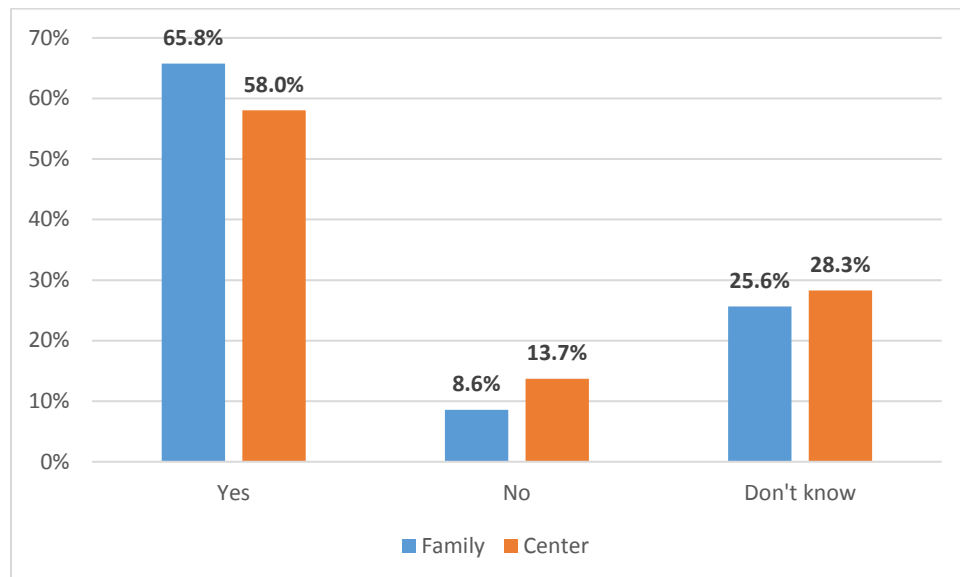
Over three-quarters of Centers (75.7%) and 60% of Family providers accept children who receive assistance from the Child Care Subsidy Program, whereas 24.3% of Centers and 40% of Family providers do not accept children who receive assistance. The reasons that providers do not accept children who receive assistance from the Child Care Subsidy Program are outlined in Graph 5.

Graph 5: Reasons for not participating in the Child Care Subsidy Program



Providers were asked if they would charge the balance between the Child Care Subsidy reimbursement rate and their provider's maximum full private rate if allowed by OCFS policy. As illustrated in Graph 6, most providers indicated that they would charge the balance, with Family providers more likely to do so than Center providers.

Graph 6: Providers charging the balance between the Child Care Subsidy reimbursement rate and the maximum full privacy rate if allowed by OCFS policy



Conclusion

Based on analysis of the survey data, the research team identified the following key findings:

- A statewide analysis of family incomes and the rates that providers charge for child care highlights possible challenges that many families may face in finding affordable care options that fit within their family budgets. This is especially pronounced for families with the lowest incomes and families headed by single mothers. The challenge has become slightly more pronounced since the 2015 version of the Market Rate Survey.
- A comparison of OCFS child care reimbursement rates and current market rates finds that OCFS reimbursement rates for full-time care are below the 75th market percentile for Center providers for all age groups in all 16 counties.
- A comparison of OCFS child care reimbursement rates and current market rates finds that OCFS reimbursement rates are below the 75th market percentile for Family providers in all 16 counties for toddlers and preschool children and for infants and school-age children in 15 counties.
- While the 2018 Market Rate Survey analysis allows OCFS to compare child care reimbursement rates to the rates that providers charge to parents on the private market and it collects critical information about provider costs, the scope of the study did not include any analysis of the underlying cost structures that providers face in delivering services and how they may vary across providers. The new CCDF law allows states to consider cost factors into their rate-setting methodologies. DHHS could leverage the data collected in the 2018 Market Rate Survey (including market rates, staffing structure, personnel wage and benefits, rental and mortgage costs, vacancy rates and uncollected revenues) to inform assumptions for a child care provider cost analysis using the PCQC or other cost estimation tool. This would allow DHHS to better understand how the cost

of providing child care varies by provider type, age of children served, quality levels, geographic region and other characteristics.

- Given that revenue collection and enrollment efficiency have a significant impact on a provider's financial viability, DHHS may want to consider developing strategies to help providers reduce the relatively high levels of uncollected revenues and to further reduce vacancy rates.
- Given the large geographic size of many of the counties in Maine and the small number of providers in some counties, the current rate-setting methodologies may not reflect important local variations in child care rates. In general, the MRS found that there is a disparity in the level of access that OCFS reimbursement rates provide to families across different counties at both the 75th percentile and the 50th percentile. Other states have adopted market rate analyses and rate-setting methodologies to identify these local variations and develop rate structures that more closely reflect these local nuances and work toward more rate equity across regions.

Appendix A: Center Provider Market Rates

Legend: **W = Weekly** **F = Full-time** **P = Part-time**

			Infant				Toddler				Preschool				School Age			
			50th	60th	75th	90th	50th	60th	75th	90th	50th	60th	75th	90th	50th	60th	75th	90th
Statewide	D	F	\$45.00	\$49.82	\$58.00	\$100.00	\$41.00	\$45.00	\$54.00	\$85.00	\$36.96	\$40.00	\$47.68	\$63.00	\$22.00	\$25.00	\$32.21	\$45.00
		P	\$35.78	\$39.76	\$48.18	\$100.00	\$33.54	\$37.00	\$43.67	\$71.16	\$27.74	\$30.00	\$36.12	\$52.00	\$15.98	\$18.40	\$25.76	\$34.00
	W	F	\$215.00	\$230.00	\$274.00	\$308.00	\$200.00	\$215.00	\$237.00	\$280.77	\$189.00	\$196.00	\$216.00	\$267.00	\$115.00	\$125.00	\$135.00	\$170.00
ANDROSCOGGIN	D	F	\$170.83	\$180.00	\$197.57	\$247.33	\$153.00	\$165.00	\$182.00	\$226.46	\$135.13	\$146.09	\$166.91	\$210.00	\$75.00	\$77.64	\$93.00	\$114.28
		P	\$36.40	\$40.00	\$50.00	\$135.00	\$34.40	\$35.40	\$50.00	\$125.00	\$32.00	\$35.00	\$50.00	\$100.00	\$29.00	\$30.00	\$40.00	\$100.00
	W	F	\$178.07	\$182.00	\$195.00	\$222.00	\$160.00	\$170.00	\$185.00	\$208.00	\$145.00	\$150.00	\$155.00	\$183.00	\$125.00	\$135.00	\$140.00	\$150.00
AROOSTOOK*	D	F	\$132.26	\$135.18	\$145.00	\$178.00	\$120.00	\$131.42	\$143.00	\$165.00	\$105.00	\$111.65	\$116.87	\$140.00	\$85.00	\$93.00	\$95.91	\$100.00
		P	\$29.50	\$30.00	\$37.73	\$47.57	\$25.50	\$25.50	\$25.50	\$31.00	\$20.71	\$26.00	\$32.44	\$35.00	\$30.00	\$30.00	\$30.00	\$35.00
	W	F	\$23.70	\$30.00	\$30.00	\$37.83	\$20.62	\$20.62	\$20.62	\$30.00	\$15.96	\$20.00	\$25.00	\$26.97	\$20.00	\$20.00	\$22.08	\$22.08
CUMBERLAND	D	F	\$160.00	\$167.00	\$185.00	\$333.00	\$127.50	\$135.00	\$150.00	\$165.00	\$135.00	\$136.00	\$140.00	\$160.00	\$128.00	\$128.00	\$135.00	\$190.23
		P	\$118.84	\$125.00	\$126.00	\$247.33	\$90.00	\$100.24	\$111.37	\$122.51	\$102.00	\$102.00	\$105.00	\$108.00	\$70.00	\$70.00	\$75.00	\$127.88
	W	F	\$58.00	\$63.60	\$100.00	\$160.00	\$50.00	\$54.00	\$65.00	\$97.00	\$44.00	\$47.68	\$54.00	\$93.00	\$23.10	\$28.00	\$35.00	\$49.00
FRANKLIN*	D	F	\$48.18	\$51.68	\$100.00	\$127.22	\$40.43	\$43.67	\$54.18	\$78.44	\$31.65	\$34.68	\$44.74	\$71.67	\$17.00	\$20.00	\$26.49	\$44.00
		P	\$280.00	\$299.00	\$303.00	\$330.00	\$245.00	\$265.00	\$279.00	\$310.25	\$216.00	\$239.50	\$259.00	\$275.00	\$125.00	\$136.00	\$150.00	\$216.00
	W	F	\$199.00	\$214.00	\$230.00	\$277.00	\$189.00	\$197.50	\$230.36	\$250.00	\$163.00	\$179.00	\$200.00	\$220.00	\$82.00	\$90.00	\$101.00	\$135.00
HANCOCK*	D	F	\$32.00	\$32.00	\$36.00	\$41.00	\$30.00	\$32.00	\$36.00	\$41.00	\$28.00	\$30.00	\$33.00	\$35.00	\$30.00	\$32.00	\$35.00	\$35.00
		P	\$25.44	\$25.44	\$30.00	\$35.00	\$24.26	\$25.88	\$28.00	\$35.00	\$20.00	\$23.00	\$24.66	\$30.00	\$22.08	\$23.55	\$25.76	\$25.76
	W	F	\$155.00	\$155.00	\$201.95	\$246.50	\$150.00	\$150.00	\$196.00	\$242.38	\$135.00	\$140.00	\$181.67	\$245.00	\$80.00	\$118.00	\$118.00	\$120.00
KENNEBEC	D	F	\$111.41	\$111.41	\$150.39	\$183.09	\$100.24	\$144.00	\$145.53	\$179.97	\$94.96	\$113.22	\$132.70	\$178.96	\$53.78	\$53.78	\$70.00	\$70.00
		P	\$32.00	\$32.00	\$38.00	\$44.00	\$30.00	\$32.00	\$36.00	\$42.00	\$26.99	\$35.59	\$37.00	\$40.00	\$14.00	\$17.00	\$25.00	\$30.00
	W	F	\$24.76	\$24.99	\$30.21	\$34.99	\$24.26	\$27.00	\$29.11	\$34.00	\$20.80	\$27.43	\$28.51	\$34.00	\$10.30	\$12.51	\$15.64	\$26.00
KNOX*	D	F	\$185.00	\$218.00	\$218.00	\$220.00	\$185.00	\$185.00	\$210.00	\$220.00	\$170.00	\$175.00	\$188.00	\$205.00	\$75.00	\$75.00	\$125.00	\$135.00
		P	\$153.00	\$154.00	\$157.00	\$163.40	\$152.21	\$153.00	\$153.00	\$163.35	\$137.00	\$138.00	\$138.00	\$160.70	\$55.00	\$55.00	\$75.00	\$100.00
	W	F	\$32.86	\$36.00	\$44.00	\$47.57	\$27.90	\$32.14	\$40.00	\$43.57	\$30.00	\$36.00	\$38.14	\$43.71	\$19.13	\$20.00	\$25.00	\$30.00
LINCOLN*	D	F	\$26.13	\$28.62	\$35.78	\$37.83	\$22.56	\$25.99	\$32.35	\$40.00	\$22.85	\$28.51	\$29.39	\$33.69	\$13.46	\$14.08	\$18.40	\$25.00
		P	\$190.00	\$200.00	\$220.00	\$333.00	\$175.00	\$185.00	\$195.00	\$305.00	\$162.50	\$175.00	\$267.00	\$306.00	\$115.00	\$125.00	\$125.00	\$140.00
	W	F	\$144.00	\$148.55	\$163.40	\$247.33	\$129.94	\$137.36	\$144.00	\$226.46	\$118.70	\$127.83	\$195.03	\$223.51	\$75.00	\$77.31	\$90.00	\$94.12
OXFORD*	D	F	\$47.12	\$47.12	\$50.00	\$56.59	\$40.00	\$45.00	\$51.94	\$57.00	\$37.36	\$39.99	\$45.00	\$54.50	\$35.00	\$35.00	\$35.00	\$37.00
		P	\$37.47	\$37.47	\$40.88	\$47.71	\$40.00	\$42.00	\$45.00	\$46.09	\$29.15	\$30.82	\$34.68	\$42.00	\$27.23	\$27.23	\$35.00	\$35.00
	W	F	\$165.00	\$165.00	\$185.00	\$200.00	\$185.00	\$185.00	\$190.00	\$200.00	\$180.00	\$186.50	\$189.00	\$219.75	\$80.00	\$80.00	\$80.00	\$225.50
OXFORD*	D	F	\$175.00	\$175.00	\$175.00	\$175.00	\$135.00	\$136.52	\$143.00	\$148.50	\$135.00	\$136.23	\$138.78	\$164.35	\$51.00	\$51.00	\$56.00	\$151.59
		P	\$36.51	\$36.51	\$45.00	\$50.00	\$39.30	\$39.30	\$45.00	\$45.00	\$35.00	\$42.74	\$45.00	\$50.00	\$22.31	\$32.14	\$35.00	\$45.00
	W	F	\$29.03	\$29.03	\$29.42	\$39.76	\$29.92	\$31.78	\$31.78	\$36.39	\$23.80	\$25.43	\$30.00	\$34.51	\$16.42	\$20.00	\$23.65	\$30.00
OXFORD*	D	F	\$185.00	\$185.00	\$185.00	\$200.00	\$180.00	\$185.00	\$185.00	\$185.00	\$175.00	\$185.00	\$189.00	\$210.00	\$100.00	\$150.00	\$178.75	\$178.75
		P	\$137.41	\$137.41	\$148.55	\$155.00	\$133.65	\$137.36	\$137.36	\$155.00	\$126.00	\$127.83	\$135.13	\$225.56	\$75.00	\$102.00	\$120.17	\$120.17
	W	F	\$32.00	\$32.00	\$36.00	\$41.00	\$30.00	\$32.00	\$36.00	\$41.00	\$28.00	\$30.00	\$33.00	\$35.00	\$30.00	\$32.00	\$35.00	\$35.00

		P	\$25.44	\$25.44	\$30.00	\$35.00	\$24.26	\$25.88	\$28.00	\$35.00	\$20.00	\$23.00	\$24.66	\$30.00	\$22.08	\$23.55	\$25.76	\$25.76
	W	F	\$155.00	\$155.00	\$201.95	\$246.50	\$150.00	\$150.00	\$196.00	\$242.38	\$135.00	\$140.00	\$181.67	\$245.00	\$80.00	\$118.00	\$118.00	\$120.00
		P	\$111.41	\$111.41	\$150.39	\$183.09	\$100.24	\$144.00	\$145.53	\$179.97	\$94.96	\$113.22	\$132.70	\$178.96	\$53.78	\$53.78	\$70.00	\$70.00
PENOBSCOT	D	F	\$28.00	\$37.51	\$37.51	\$44.02	\$32.71	\$32.71	\$43.00	\$48.00	\$30.31	\$30.31	\$34.00	\$43.00	\$17.86	\$22.00	\$37.00	\$37.00
		P	\$22.26	\$29.82	\$29.82	\$37.83	\$26.45	\$26.45	\$37.00	\$43.00	\$23.36	\$23.36	\$32.37	\$46.72	\$13.14	\$16.19	\$27.23	\$27.23
	W	F	\$173.00	\$200.00	\$205.00	\$245.00	\$169.00	\$190.00	\$195.00	\$215.00	\$155.00	\$166.00	\$195.00	\$195.00	\$100.00	\$100.00	\$125.00	\$125.00
		P	\$130.00	\$130.00	\$195.00	\$195.00	\$135.00	\$141.07	\$170.00	\$172.00	\$115.04	\$127.83	\$155.00	\$155.00	\$70.00	\$70.00	\$70.00	\$80.00
PISCATAQUIS*	D	F	\$29.50	\$30.00	\$37.73	\$47.57	\$25.50	\$25.50	\$25.50	\$31.00	\$20.71	\$26.00	\$32.44	\$35.00	\$30.00	\$30.00	\$30.00	\$35.00
		P	\$23.70	\$30.00	\$30.00	\$37.83	\$20.62	\$20.62	\$20.62	\$30.00	\$15.96	\$20.00	\$25.00	\$26.97	\$20.00	\$20.00	\$22.08	\$22.08
	W	F	\$160.00	\$167.00	\$185.00	\$333.00	\$127.50	\$135.00	\$150.00	\$165.00	\$135.00	\$136.00	\$140.00	\$160.00	\$128.00	\$128.00	\$135.00	\$190.23
		P	\$118.84	\$125.00	\$126.00	\$247.33	\$90.00	\$100.24	\$111.37	\$122.51	\$102.00	\$102.00	\$105.00	\$108.00	\$70.00	\$70.00	\$75.00	\$127.88
SAGADAHOC*	D	F	\$36.51	\$36.51	\$45.00	\$50.00	\$39.30	\$39.30	\$45.00	\$45.00	\$35.00	\$42.74	\$45.00	\$50.00	\$22.31	\$32.14	\$35.00	\$45.00
		P	\$29.03	\$29.03	\$29.42	\$39.76	\$29.92	\$31.78	\$31.78	\$36.39	\$23.80	\$25.43	\$30.00	\$34.51	\$16.42	\$20.00	\$23.65	\$30.00
	W	F	\$185.00	\$185.00	\$185.00	\$200.00	\$180.00	\$185.00	\$185.00	\$185.00	\$175.00	\$185.00	\$189.00	\$210.00	\$100.00	\$150.00	\$178.75	\$178.75
		P	\$137.41	\$137.41	\$148.55	\$155.00	\$133.65	\$137.36	\$137.36	\$155.00	\$126.00	\$127.83	\$135.13	\$225.56	\$75.00	\$102.00	\$120.17	\$120.17
SOMERSET*	D	F	\$29.50	\$30.00	\$37.73	\$47.57	\$25.50	\$25.50	\$25.50	\$31.00	\$20.71	\$26.00	\$32.44	\$35.00	\$30.00	\$30.00	\$30.00	\$35.00
		P	\$23.70	\$30.00	\$30.00	\$37.83	\$20.62	\$20.62	\$20.62	\$30.00	\$15.96	\$20.00	\$25.00	\$26.97	\$20.00	\$20.00	\$22.08	\$22.08
	W	F	\$160.00	\$167.00	\$185.00	\$333.00	\$127.50	\$135.00	\$150.00	\$165.00	\$135.00	\$136.00	\$140.00	\$160.00	\$128.00	\$128.00	\$135.00	\$190.23
		P	\$118.84	\$125.00	\$126.00	\$247.33	\$90.00	\$100.24	\$111.37	\$122.51	\$102.00	\$102.00	\$105.00	\$108.00	\$70.00	\$70.00	\$75.00	\$127.88
WALDO*	D	F	\$47.12	\$47.12	\$50.00	\$56.59	\$40.00	\$45.00	\$51.94	\$57.00	\$37.36	\$39.99	\$45.00	\$54.50	\$35.00	\$35.00	\$35.00	\$37.00
		P	\$37.47	\$37.47	\$40.88	\$47.71	\$40.00	\$42.00	\$45.00	\$46.09	\$29.15	\$30.82	\$34.68	\$42.00	\$27.23	\$27.23	\$35.00	\$35.00
	W	F	\$165.00	\$165.00	\$185.00	\$200.00	\$185.00	\$185.00	\$190.00	\$200.00	\$180.00	\$186.50	\$189.00	\$219.75	\$80.00	\$80.00	\$80.00	\$225.50
		P	\$175.00	\$175.00	\$175.00	\$175.00	\$135.00	\$136.52	\$143.00	\$148.50	\$135.00	\$136.23	\$138.78	\$164.35	\$51.00	\$51.00	\$56.00	\$151.59
WASHINGTON*	D	F	\$32.00	\$32.00	\$38.00	\$44.00	\$30.00	\$32.00	\$36.00	\$42.00	\$26.99	\$35.59	\$37.00	\$40.00	\$14.00	\$17.00	\$25.00	\$30.00
		P	\$24.76	\$24.99	\$30.21	\$34.99	\$24.26	\$27.00	\$29.11	\$34.00	\$20.80	\$27.43	\$28.51	\$34.00	\$10.30	\$12.51	\$15.64	\$26.00
	W	F	\$185.00	\$218.00	\$218.00	\$220.00	\$185.00	\$185.00	\$210.00	\$220.00	\$170.00	\$175.00	\$188.00	\$205.00	\$75.00	\$75.00	\$125.00	\$135.00
		P	\$153.00	\$154.00	\$157.00	\$163.40	\$152.21	\$153.00	\$153.00	\$163.35	\$137.00	\$138.00	\$138.00	\$160.70	\$55.00	\$55.00	\$75.00	\$100.00
YORK	D	F	\$50.00	\$55.00	\$60.00	\$165.00	\$47.25	\$53.00	\$60.00	\$88.00	\$43.00	\$45.18	\$52.00	\$85.00	\$21.72	\$23.80	\$35.00	\$50.00
		P	\$39.68	\$40.90	\$48.85	\$131.20	\$37.20	\$40.43	\$48.52	\$71.16	\$30.00	\$34.68	\$45.00	\$65.50	\$18.00	\$18.00	\$27.88	\$40.48
	W	F	\$235.00	\$240.00	\$245.00	\$262.00	\$205.00	\$215.00	\$230.00	\$237.00	\$190.00	\$197.00	\$215.00	\$231.60	\$102.00	\$102.00	\$125.00	\$175.00
		P	\$185.34	\$191.00	\$195.00	\$214.00	\$168.00	\$170.77	\$180.00	\$190.00	\$135.13	\$149.56	\$160.70	\$185.00	\$76.00	\$92.00	\$94.00	\$117.64

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Hancock, Washington

Lincoln, Sagadahoc

Franklin, Oxford

Aroostook, Piscataquis, Somerset

Appendix B: Family Provider Market Rates

Legend: W = Weekly F = Full-time P = Part-time

			Infant				Toddler				Preschool				School Age			
			50th	60th	75th	90th	50th	60th	75th	90th	50th	60th	75th	90th	50th	60th	75th	90th
Statewide	D	F	\$30.00	\$35.00	\$40.00	\$45.00	\$30.00	\$32.33	\$35.75	\$45.00	\$30.00	\$31.00	\$35.00	\$45.00	\$24.00	\$25.00	\$30.00	\$40.00
		P	\$25.44	\$27.57	\$34.66	\$40.00	\$24.91	\$26.97	\$30.82	\$40.00	\$23.57	\$26.00	\$32.00	\$40.00	\$16.51	\$17.82	\$21.38	\$32.07
	W	F	\$150.00	\$160.00	\$180.00	\$220.00	\$150.00	\$150.00	\$175.00	\$210.00	\$140.00	\$150.00	\$165.00	\$194.44	\$100.00	\$105.23	\$125.00	\$147.32
		P	\$112.50	\$120.00	\$135.00	\$165.06	\$111.34	\$118.76	\$129.90	\$160.00	\$102.72	\$110.06	\$124.73	\$150.00	\$69.08	\$75.00	\$86.35	\$105.00
ANDROSCOGGIN	D	F	\$30.00	\$30.00	\$35.00	\$40.00	\$30.00	\$30.00	\$31.00	\$40.00	\$29.60	\$30.00	\$30.00	\$40.00	\$22.00	\$25.00	\$27.00	\$45.00
		P	\$23.11	\$24.65	\$26.96	\$35.00	\$23.11	\$23.11	\$25.00	\$34.67	\$23.57	\$23.57	\$27.50	\$40.00	\$15.68	\$17.82	\$20.00	\$32.07
	W	F	\$150.00	\$150.00	\$160.00	\$175.00	\$150.00	\$150.00	\$160.00	\$196.00	\$140.00	\$150.00	\$150.00	\$155.00	\$100.00	\$110.00	\$125.00	\$130.00
		P	\$105.34	\$108.97	\$116.24	\$145.00	\$111.34	\$111.34	\$122.48	\$160.00	\$102.72	\$110.06	\$121.06	\$150.00	\$75.00	\$75.99	\$86.35	\$93.26
AROOSTOOK	D	F	\$21.00	\$21.86	\$30.00	\$30.00	\$20.21	\$22.23	\$25.00	\$28.00	\$20.00	\$20.44	\$25.00	\$28.00	\$20.86	\$21.71	\$25.00	\$100.00
		P	\$16.17	\$16.83	\$27.51	\$30.00	\$15.57	\$17.13	\$19.26	\$30.00	\$15.72	\$16.06	\$19.64	\$28.00	\$15.24	\$15.48	\$17.82	\$45.00
	W	F	\$105.00	\$110.00	\$150.00	\$150.00	\$100.00	\$100.00	\$125.00	\$140.00	\$100.00	\$100.00	\$125.00	\$140.00	\$92.50	\$95.00	\$125.00	\$315.69
		P	\$76.28	\$90.00	\$90.00	\$101.71	\$72.37	\$75.00	\$84.00	\$92.78	\$70.00	\$73.37	\$84.00	\$91.71	\$67.81	\$75.00	\$86.35	\$218.09
CUMBERLAND	D	F	\$40.00	\$44.00	\$50.00	\$60.00	\$38.94	\$40.00	\$50.00	\$50.00	\$40.00	\$40.00	\$48.00	\$50.00	\$23.78	\$28.00	\$45.00	\$50.00
		P	\$33.89	\$35.00	\$45.00	\$55.00	\$30.82	\$35.00	\$40.00	\$50.00	\$35.00	\$39.29	\$40.00	\$50.00	\$16.51	\$19.96	\$26.75	\$35.64
	W	F	\$180.00	\$200.00	\$220.00	\$250.00	\$180.00	\$190.00	\$200.00	\$225.00	\$170.00	\$175.00	\$185.00	\$200.00	\$115.00	\$115.80	\$140.00	\$175.00
		P	\$138.03	\$145.29	\$179.80	\$195.00	\$140.00	\$148.46	\$160.00	\$175.00	\$125.00	\$128.40	\$142.66	\$160.00	\$79.45	\$80.00	\$101.78	\$120.90
FRANKLIN	D	F	\$25.00	\$26.00	\$29.00	\$35.00	\$25.00	\$25.00	\$30.00	\$33.74	\$26.50	\$33.09	\$33.09	\$33.09	\$22.00	\$25.00	\$25.00	\$36.00
		P	\$19.26	\$20.03	\$22.34	\$26.96	\$19.26	\$22.00	\$25.00	\$26.00	\$22.00	\$26.00	\$26.00	\$26.00	\$14.00	\$17.82	\$24.95	\$25.66
	W	F	\$130.00	\$132.50	\$145.00	\$171.14	\$125.00	\$125.00	\$127.98	\$135.00	\$125.00	\$130.00	\$130.00	\$130.00	\$75.00	\$75.00	\$100.00	\$125.00
		P	\$94.44	\$96.26	\$105.34	\$124.33	\$92.78	\$92.78	\$95.00	\$100.21	\$93.75	\$95.38	\$95.38	\$99.05	\$51.81	\$51.81	\$71.25	\$100.00
HANCOCK*	D	F	\$30.00	\$30.00	\$35.79	\$38.00	\$30.00	\$30.00	\$33.00	\$37.50	\$27.90	\$30.00	\$30.00	\$35.00	\$18.57	\$24.00	\$25.00	\$30.00
		P	\$25.44	\$27.57	\$30.00	\$38.51	\$23.11	\$24.91	\$27.74	\$32.00	\$21.66	\$23.57	\$24.36	\$35.00	\$13.24	\$17.11	\$17.82	\$21.38
	W	F	\$135.00	\$135.00	\$150.00	\$170.00	\$135.00	\$140.00	\$155.00	\$165.00	\$135.00	\$140.00	\$155.00	\$210.00	\$120.00	\$120.00	\$125.00	\$130.00
		P	\$108.97	\$113.00	\$123.50	\$130.00	\$103.92	\$111.34	\$120.00	\$125.00	\$100.21	\$102.72	\$120.00	\$154.08	\$80.00	\$80.00	\$89.81	\$94.00
KENNEBEC	D	F	\$30.00	\$30.00	\$31.46	\$35.06	\$30.00	\$30.00	\$31.43	\$35.00	\$25.00	\$25.31	\$30.00	\$35.00	\$20.00	\$20.00	\$25.00	\$30.00
		P	\$23.11	\$24.23	\$30.00	\$35.00	\$23.11	\$23.11	\$24.22	\$30.00	\$19.89	\$20.43	\$23.57	\$35.00	\$13.26	\$14.25	\$16.39	\$25.00
	W	F	\$145.00	\$150.00	\$175.00	\$220.00	\$135.00	\$140.00	\$150.00	\$220.00	\$127.26	\$130.00	\$140.00	\$165.00	\$90.00	\$100.00	\$100.00	\$115.00
		P	\$105.34	\$108.97	\$116.24	\$160.00	\$100.21	\$103.92	\$115.05	\$160.00	\$93.37	\$95.38	\$102.72	\$130.00	\$68.00	\$69.08	\$80.00	\$90.00
KNOX*	D	F	\$30.00	\$35.00	\$36.00	\$40.00	\$30.00	\$30.00	\$35.00	\$40.00	\$25.00	\$27.00	\$30.00	\$35.75	\$25.00	\$30.00	\$30.00	\$35.00
		P	\$30.00	\$30.00	\$30.81	\$40.00	\$23.11	\$25.00	\$30.82	\$35.00	\$18.86	\$19.64	\$23.57	\$35.00	\$17.11	\$17.82	\$21.38	\$24.95
	W	F	\$150.00	\$150.00	\$150.00	\$160.00	\$135.00	\$140.00	\$145.00	\$150.00	\$130.00	\$131.81	\$145.00	\$150.00	\$117.86	\$120.00	\$130.00	\$147.32
		P	\$101.71	\$120.00	\$140.00	\$150.00	\$100.00	\$100.21	\$103.92	\$125.00	\$95.38	\$95.38	\$100.00	\$125.00	\$72.54	\$80.00	\$82.00	\$101.78
LINCOLN*	D	F	\$35.00	\$40.00	\$40.00	\$42.85	\$31.76	\$35.00	\$40.00	\$50.00	\$37.50	\$40.00	\$40.00	\$40.83	\$30.00	\$35.00	\$35.00	\$40.00
		P	\$26.09	\$33.00	\$36.76	\$40.00	\$26.20	\$30.82	\$40.00	\$50.00	\$31.43	\$32.09	\$40.00	\$50.00	\$21.38	\$24.95	\$40.00	\$50.00
	W	F	\$175.00	\$180.00	\$180.00	\$299.92	\$150.00	\$160.00	\$180.00	\$222.29	\$150.00	\$170.00	\$180.00	\$224.88	\$100.00	\$110.00	\$150.00	\$150.00
		P	\$120.00	\$127.13	\$157.50	\$217.88	\$100.21	\$120.00	\$120.00	\$180.00	\$120.00	\$120.00	\$150.00	\$170.00	\$60.00	\$75.00	\$96.72	\$120.00
OXFORD	D	F	\$27.53	\$30.00	\$40.00	\$40.65	\$30.00	\$30.00	\$35.00	\$37.72	\$34.07	\$35.00	\$35.00	\$40.00	\$28.95	\$29.48	\$30.00	\$30.00
		P	\$20.00	\$21.20	\$28.88	\$31.81	\$26.97	\$26.97	\$29.06	\$30.00	\$27.50	\$27.50	\$30.00	\$31.43	\$20.63	\$21.01	\$30.00	\$30.00

	W	F	\$150.00	\$171.50	\$175.00	\$206.48	\$150.00	\$150.00	\$150.00	\$188.61	\$140.00	\$150.00	\$150.00	\$170.37	\$144.75	\$144.75	\$150.00	\$150.00
		P	\$108.97	\$112.50	\$140.00	\$150.00	\$111.34	\$111.34	\$111.34	\$140.00	\$102.72	\$110.06	\$110.06	\$125.00	\$100.00	\$100.00	\$103.62	\$103.62
PENOBSCOT	D	F	\$30.00	\$30.00	\$35.00	\$40.50	\$30.00	\$30.00	\$35.00	\$40.00	\$30.00	\$30.00	\$30.00	\$35.00	\$25.00	\$25.00	\$25.00	\$30.00
		P	\$24.05	\$26.96	\$28.98	\$34.66	\$26.97	\$30.00	\$30.00	\$32.00	\$23.57	\$25.00	\$28.29	\$32.00	\$17.82	\$17.82	\$17.82	\$25.00
	W	F	\$150.00	\$157.90	\$160.00	\$177.50	\$140.00	\$155.00	\$168.40	\$175.00	\$140.00	\$140.00	\$150.00	\$160.00	\$80.00	\$100.00	\$100.00	\$140.00
		P	\$108.97	\$116.24	\$127.13	\$140.96	\$111.34	\$118.76	\$129.90	\$133.61	\$102.72	\$110.06	\$113.73	\$125.00	\$51.81	\$69.08	\$80.00	\$96.72
PISCATAQUIS*	D	F	\$28.00	\$30.00	\$33.04	\$45.00	\$28.00	\$30.00	\$32.33	\$35.00	\$25.00	\$26.00	\$30.00	\$30.00	\$25.00	\$25.00	\$25.00	\$30.00
		P	\$23.11	\$25.00	\$26.96	\$45.00	\$22.34	\$23.11	\$26.97	\$26.97	\$20.43	\$23.57	\$23.57	\$25.00	\$15.00	\$17.82	\$17.82	\$21.38
	W	F	\$135.00	\$140.00	\$150.00	\$160.00	\$130.00	\$135.00	\$150.00	\$150.00	\$125.00	\$125.00	\$130.00	\$150.00	\$90.00	\$100.00	\$125.00	\$130.00
		P	\$100.00	\$108.97	\$116.24	\$125.00	\$90.00	\$92.78	\$111.34	\$111.34	\$88.05	\$90.00	\$95.38	\$120.00	\$57.63	\$65.00	\$75.00	\$89.81
SAGADAHOC*	D	F	\$35.00	\$40.00	\$40.00	\$42.85	\$31.76	\$35.00	\$40.00	\$50.00	\$37.50	\$40.00	\$40.00	\$40.83	\$30.00	\$35.00	\$35.00	\$40.00
		P	\$26.09	\$33.00	\$36.76	\$40.00	\$26.20	\$30.82	\$40.00	\$50.00	\$31.43	\$32.09	\$40.00	\$50.00	\$21.38	\$24.95	\$40.00	\$50.00
	W	F	\$175.00	\$180.00	\$180.00	\$299.92	\$150.00	\$160.00	\$180.00	\$222.29	\$150.00	\$170.00	\$180.00	\$224.88	\$100.00	\$110.00	\$150.00	\$150.00
		P	\$120.00	\$127.13	\$157.50	\$217.88	\$100.21	\$120.00	\$120.00	\$180.00	\$120.00	\$120.00	\$150.00	\$170.00	\$60.00	\$75.00	\$96.72	\$120.00
SOMERSET*	D	F	\$28.00	\$30.00	\$33.04	\$45.00	\$28.00	\$30.00	\$32.33	\$35.00	\$25.00	\$26.00	\$30.00	\$30.00	\$25.00	\$25.00	\$25.00	\$30.00
		P	\$23.11	\$25.00	\$26.96	\$45.00	\$22.34	\$23.11	\$26.97	\$26.97	\$20.43	\$23.57	\$23.57	\$25.00	\$15.00	\$17.82	\$17.82	\$21.38
	W	F	\$135.00	\$140.00	\$150.00	\$160.00	\$130.00	\$135.00	\$150.00	\$150.00	\$125.00	\$125.00	\$130.00	\$150.00	\$90.00	\$100.00	\$125.00	\$130.00
		P	\$100.00	\$108.97	\$116.24	\$125.00	\$90.00	\$92.78	\$111.34	\$111.34	\$88.05	\$90.00	\$95.38	\$120.00	\$57.63	\$65.00	\$75.00	\$89.81
WALDO*	D	F	\$30.00	\$35.00	\$36.00	\$40.00	\$30.00	\$30.00	\$35.00	\$40.00	\$25.00	\$27.00	\$30.00	\$35.75	\$25.00	\$30.00	\$30.00	\$35.00
		P	\$30.00	\$30.00	\$30.81	\$40.00	\$23.11	\$25.00	\$30.82	\$35.00	\$18.86	\$19.64	\$23.57	\$35.00	\$17.11	\$17.82	\$21.38	\$24.95
	W	F	\$150.00	\$150.00	\$150.00	\$160.00	\$135.00	\$140.00	\$145.00	\$150.00	\$130.00	\$131.81	\$145.00	\$150.00	\$117.86	\$120.00	\$130.00	\$147.32
		P	\$101.71	\$120.00	\$140.00	\$150.00	\$100.00	\$100.21	\$103.92	\$125.00	\$95.38	\$95.38	\$100.00	\$125.00	\$72.54	\$80.00	\$82.00	\$101.78
WASHINGTON*	D	F	\$30.00	\$30.00	\$35.79	\$38.00	\$30.00	\$30.00	\$33.00	\$37.50	\$27.90	\$30.00	\$30.00	\$35.00	\$18.57	\$24.00	\$25.00	\$30.00
		P	\$25.44	\$27.57	\$30.00	\$38.51	\$23.11	\$24.91	\$27.74	\$32.00	\$21.66	\$23.57	\$24.36	\$35.00	\$13.24	\$17.11	\$17.82	\$21.38
	W	F	\$135.00	\$135.00	\$150.00	\$170.00	\$135.00	\$140.00	\$155.00	\$165.00	\$135.00	\$140.00	\$155.00	\$210.00	\$120.00	\$120.00	\$125.00	\$130.00
		P	\$108.97	\$113.00	\$123.50	\$130.00	\$103.92	\$111.34	\$120.00	\$125.00	\$100.21	\$102.72	\$120.00	\$154.08	\$80.00	\$80.00	\$89.81	\$94.00
YORK	D	F	\$36.50	\$40.00	\$45.00	\$45.00	\$35.00	\$39.00	\$40.00	\$50.00	\$35.00	\$35.00	\$45.00	\$49.29	\$25.00	\$28.00	\$35.00	\$40.00
		P	\$30.81	\$34.66	\$35.00	\$40.00	\$30.82	\$34.67	\$38.52	\$41.61	\$28.29	\$35.00	\$37.33	\$40.00	\$19.96	\$21.38	\$28.51	\$35.00
	W	F	\$175.00	\$180.00	\$195.00	\$200.00	\$172.50	\$179.00	\$200.00	\$240.00	\$150.00	\$165.00	\$175.00	\$237.50	\$110.00	\$120.00	\$125.00	\$140.00
		P	\$127.13	\$134.40	\$145.00	\$160.00	\$126.19	\$135.00	\$160.00	\$180.00	\$112.53	\$124.73	\$130.00	\$174.26	\$69.08	\$75.99	\$86.35	\$100.00

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo
Lincoln, Sagadahoc

Hancock, Washington
Piscataquis, Somerset

Appendix C: Center Provider Market Rates – 50th Percentile

Legend: **W = Weekly** **F = Full-time** **P = Part-time**

			Infant	Toddler	Preschool	School Age
			50th	50th	50th	50th
Statewide	W	F	\$215.00	\$200.00	\$189.00	\$115.00
		P	\$170.83	\$153.00	\$135.13	\$75.00
ANDROSCOGGIN	W	F	\$178.07	\$160.00	\$145.00	\$125.00
		P	\$132.26	\$120.00	\$105.00	\$85.00
AROOSTOOK*	W	F	\$160.00	\$127.50	\$135.00	\$128.00
		P	\$118.84	\$90.00	\$102.00	\$70.00
CUMBERLAND	W	F	\$280.00	\$245.00	\$216.00	\$125.00
		P	\$199.00	\$189.00	\$163.00	\$82.00
FRANKLIN*	W	F	\$155.00	\$150.00	\$135.00	\$80.00
		P	\$111.41	\$100.24	\$94.96	\$53.78
HANCOCK*	W	F	\$185.00	\$185.00	\$170.00	\$75.00
		P	\$153.00	\$152.21	\$137.00	\$55.00
KENNEBEC	W	F	\$190.00	\$175.00	\$162.50	\$115.00
		P	\$144.00	\$129.94	\$118.70	\$75.00
KNOX*	W	F	\$165.00	\$185.00	\$180.00	\$80.00
		P	\$175.00	\$135.00	\$135.00	\$51.00
LINCOLN*	W	F	\$185.00	\$180.00	\$175.00	\$100.00
		P	\$137.41	\$133.65	\$126.00	\$75.00
OXFORD*	W	F	\$155.00	\$150.00	\$135.00	\$80.00
		P	\$111.41	\$100.24	\$94.96	\$53.78
PENOBSCOT	W	F	\$173.00	\$169.00	\$155.00	\$100.00
		P	\$130.00	\$135.00	\$115.04	\$70.00
PISCATAQUIS*	W	F	\$160.00	\$127.50	\$135.00	\$128.00
		P	\$118.84	\$90.00	\$102.00	\$70.00
SAGADAHOC	W	F	\$185.00	\$180.00	\$175.00	\$100.00
		P	\$137.41	\$133.65	\$126.00	\$75.00
SOMERSET*	W	F	\$160.00	\$127.50	\$135.00	\$128.00
		P	\$118.84	\$90.00	\$102.00	\$70.00
WALDO*	W	F	\$165.00	\$185.00	\$180.00	\$80.00
		P	\$175.00	\$135.00	\$135.00	\$51.00
WASHINGTON*	W	F	\$185.00	\$185.00	\$170.00	\$75.00
		P	\$153.00	\$152.21	\$137.00	\$55.00
YORK	W	F	\$235.00	\$205.00	\$190.00	\$102.00
		P	\$185.34	\$168.00	\$135.13	\$76.00

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Lincoln, Sagadahoc

Aroostook, Piscataquis, Somerset

Hancock, Washington

Franklin, Oxford

Appendix D: Family Provider Market Rates – 50th Percentile

Legend: **W = Weekly** **F = Full-time** **P = Part-time**

			Infant	Toddler	Preschool	School Age
			50th	50th	50th	50th
Statewide	W	F	\$150.00	\$150.00	\$140.00	\$100.00
		P	\$112.50	\$111.34	\$102.72	\$69.08
ANDROSCOGGIN	W	F	\$150.00	\$150.00	\$140.00	\$100.00
		P	\$105.34	\$111.34	\$102.72	\$75.00
AROOSTOOK	W	F	\$105.00	\$100.00	\$100.00	\$92.50
		P	\$76.28	\$72.37	\$70.00	\$67.81
CUMBERLAND	W	F	\$180.00	\$180.00	\$170.00	\$115.00
		P	\$138.03	\$140.00	\$125.00	\$79.45
FRANKLIN	W	F	\$130.00	\$125.00	\$125.00	\$75.00
		P	\$94.44	\$92.78	\$93.75	\$51.81
HANCOCK*	W	F	\$135.00	\$135.00	\$135.00	\$120.00
		P	\$108.97	\$103.92	\$100.21	\$80.00
KENNEBEC	W	F	\$145.00	\$135.00	\$127.26	\$90.00
		P	\$105.34	\$100.21	\$93.37	\$68.00
KNOX*	W	F	\$150.00	\$135.00	\$130.00	\$117.86
		P	\$101.71	\$100.00	\$95.38	\$72.54
LINCOLN*	W	F	\$175.00	\$150.00	\$150.00	\$100.00
		P	\$120.00	\$100.21	\$120.00	\$60.00
OXFORD	W	F	\$150.00	\$150.00	\$140.00	\$144.75
		P	\$108.97	\$111.34	\$102.72	\$100.00
PENOBSCOT	W	F	\$150.00	\$140.00	\$140.00	\$80.00
		P	\$108.97	\$111.34	\$102.72	\$51.81
PISCATAQUIS*	W	F	\$135.00	\$130.00	\$125.00	\$90.00
		P	\$100.00	\$90.00	\$88.05	\$57.63
SAGADAHOC*	W	F	\$175.00	\$150.00	\$150.00	\$100.00
		P	\$120.00	\$100.21	\$120.00	\$60.00
SOMERSET*	W	F	\$135.00	\$130.00	\$125.00	\$90.00
		P	\$100.00	\$90.00	\$88.05	\$57.63
WALDO*	W	F	\$150.00	\$135.00	\$130.00	\$117.86
		P	\$101.71	\$100.00	\$95.38	\$72.54
WASHINGTON*	W	F	\$135.00	\$135.00	\$135.00	\$120.00
		P	\$108.97	\$103.92	\$100.21	\$80.00
YORK	W	F	\$175.00	\$172.50	\$150.00	\$110.00
		P	\$127.13	\$126.19	\$112.53	\$69.08

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Lincoln, Sagadahoc

Hancock, Washington

Piscataquis, Somerset

Appendix E: Center Provider Market Rates – 60th Percentile

Legend: **W = Weekly** **F = Full-time** **P = Part-time**

			Infant	Toddler	Preschool	School Age
			60th	60th	60th	60th
Statewide	W	F	\$230.00	\$215.00	\$196.00	\$125.00
		P	\$180.00	\$165.00	\$146.09	\$77.64
ANDROSCOGGIN	W	F	\$182.00	\$170.00	\$150.00	\$135.00
		P	\$135.18	\$131.42	\$111.65	\$93.00
AROOSTOOK*	W	F	\$167.00	\$135.00	\$136.00	\$128.00
		P	\$125.00	\$100.24	\$102.00	\$70.00
CUMBERLAND	W	F	\$299.00	\$265.00	\$239.50	\$136.00
		P	\$214.00	\$197.50	\$179.00	\$90.00
FRANKLIN*	W	F	\$155.00	\$150.00	\$140.00	\$118.00
		P	\$111.41	\$144.00	\$113.22	\$53.78
HANCOCK*	W	F	\$218.00	\$185.00	\$175.00	\$75.00
		P	\$154.00	\$153.00	\$138.00	\$55.00
KENNEBEC	W	F	\$200.00	\$185.00	\$175.00	\$125.00
		P	\$148.55	\$137.36	\$127.83	\$77.31
KNOX*	W	F	\$165.00	\$185.00	\$186.50	\$80.00
		P	\$175.00	\$136.52	\$136.23	\$51.00
LINCOLN*	W	F	\$185.00	\$185.00	\$185.00	\$150.00
		P	\$137.41	\$137.36	\$127.83	\$102.00
OXFORD*	W	F	\$155.00	\$150.00	\$140.00	\$118.00
		P	\$111.41	\$144.00	\$113.22	\$53.78
PENOBSCOT	W	F	\$200.00	\$190.00	\$166.00	\$100.00
		P	\$130.00	\$141.07	\$127.83	\$70.00
PISCATAQUIS*	W	F	\$167.00	\$135.00	\$136.00	\$128.00
		P	\$125.00	\$100.24	\$102.00	\$70.00
SAGadahoc	W	F	\$185.00	\$185.00	\$185.00	\$150.00
		P	\$137.41	\$137.36	\$127.83	\$102.00
SOMERSET*	W	F	\$167.00	\$135.00	\$136.00	\$128.00
		P	\$125.00	\$100.24	\$102.00	\$70.00
WALDO*	W	F	\$165.00	\$185.00	\$186.50	\$80.00
		P	\$175.00	\$136.52	\$136.23	\$51.00
WASHINGTON*	W	F	\$218.00	\$185.00	\$175.00	\$75.00
		P	\$154.00	\$153.00	\$138.00	\$55.00
YORK	W	F	\$240.00	\$215.00	\$197.00	\$102.00
		P	\$191.00	\$170.77	\$149.56	\$92.00

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Lincoln, Sagadahoc

Aroostook, Piscataquis, Somerset

Hancock, Washington

Franklin, Oxford

Appendix F: Family Provider Market Rates – 60th Percentile

Legend: **W = Weekly** **F = Full-time** **P = Part-time**

			Infant	Toddler	Preschool	School Age
			60th	60th	60th	60th
Statewide	W	F	\$160.00	\$150.00	\$150.00	\$105.23
		P	\$120.00	\$118.76	\$110.06	\$75.00
ANDROSCOGGIN	W	F	\$150.00	\$150.00	\$150.00	\$110.00
		P	\$108.97	\$111.34	\$110.06	\$75.99
AROOSTOOK	W	F	\$110.00	\$100.00	\$100.00	\$95.00
		P	\$90.00	\$75.00	\$73.37	\$75.00
CUMBERLAND	W	F	\$200.00	\$190.00	\$175.00	\$115.80
		P	\$145.29	\$148.46	\$128.40	\$80.00
FRANKLIN	W	F	\$132.50	\$125.00	\$130.00	\$75.00
		P	\$96.26	\$92.78	\$95.38	\$51.81
HANCOCK*	W	F	\$135.00	\$140.00	\$140.00	\$120.00
		P	\$113.00	\$111.34	\$102.72	\$80.00
KENNEBEC	W	F	\$150.00	\$140.00	\$130.00	\$100.00
		P	\$108.97	\$103.92	\$95.38	\$69.08
KNOX*	W	F	\$150.00	\$140.00	\$131.81	\$120.00
		P	\$120.00	\$100.21	\$95.38	\$80.00
LINCOLN*	W	F	\$180.00	\$160.00	\$170.00	\$110.00
		P	\$127.13	\$120.00	\$120.00	\$75.00
OXFORD	W	F	\$171.50	\$150.00	\$150.00	\$144.75
		P	\$112.50	\$111.34	\$110.06	\$100.00
PENOBSCOT	W	F	\$157.90	\$155.00	\$140.00	\$100.00
		P	\$116.24	\$118.76	\$110.06	\$69.08
PISCATAQUIS*	W	F	\$140.00	\$135.00	\$125.00	\$100.00
		P	\$108.97	\$92.78	\$90.00	\$65.00
SAGADAHOC*	W	F	\$180.00	\$160.00	\$170.00	\$110.00
		P	\$127.13	\$120.00	\$120.00	\$75.00
SOMERSET*	W	F	\$140.00	\$135.00	\$125.00	\$100.00
		P	\$108.97	\$92.78	\$90.00	\$65.00
WALDO*	W	F	\$150.00	\$140.00	\$131.81	\$120.00
		P	\$120.00	\$100.21	\$95.38	\$80.00
WASHINGTON*	W	F	\$135.00	\$140.00	\$140.00	\$120.00
		P	\$113.00	\$111.34	\$102.72	\$80.00
YORK	W	F	\$180.00	\$179.00	\$165.00	\$120.00
		P	\$134.40	\$135.00	\$124.73	\$75.99

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Lincoln, Sagadahoc

Hancock, Washington

Piscataquis, Somerset

Appendix G: Center Provider Market Rates – 75th Percentile

Legend: **W = Weekly** **F = Full-time** **P = Part-time**

			Infant	Toddler	Preschool	School Age
			75th	75th	75th	75th
Statewide	W	F	\$274.00	\$237.00	\$216.00	\$135.00
		P	\$197.57	\$182.00	\$166.91	\$93.00
ANDROSCOGGIN	W	F	\$195.00	\$185.00	\$155.00	\$140.00
		P	\$145.00	\$143.00	\$116.87	\$95.91
AROOSTOOK*	W	F	\$185.00	\$150.00	\$140.00	\$135.00
		P	\$126.00	\$111.37	\$105.00	\$75.00
CUMBERLAND	W	F	\$303.00	\$279.00	\$259.00	\$150.00
		P	\$230.00	\$230.36	\$200.00	\$101.00
FRANKLIN*	W	F	\$201.95	\$196.00	\$181.67	\$118.00
		P	\$150.39	\$145.53	\$132.70	\$70.00
HANCOCK*	W	F	\$218.00	\$210.00	\$188.00	\$125.00
		P	\$157.00	\$153.00	\$138.00	\$75.00
KENNEBEC	W	F	\$220.00	\$195.00	\$267.00	\$125.00
		P	\$163.40	\$144.00	\$195.03	\$90.00
KNOX*	W	F	\$185.00	\$190.00	\$189.00	\$80.00
		P	\$175.00	\$143.00	\$138.78	\$56.00
LINCOLN*	W	F	\$185.00	\$185.00	\$189.00	\$178.75
		P	\$148.55	\$137.36	\$135.13	\$120.17
OXFORD*	W	F	\$201.95	\$196.00	\$181.67	\$118.00
		P	\$150.39	\$145.53	\$132.70	\$70.00
PENOBSCOT	W	F	\$205.00	\$195.00	\$195.00	\$125.00
		P	\$195.00	\$170.00	\$155.00	\$70.00
PISCATAQUIS*	W	F	\$185.00	\$150.00	\$140.00	\$135.00
		P	\$126.00	\$111.37	\$105.00	\$75.00
SAGadahoc	W	F	\$185.00	\$185.00	\$189.00	\$178.75
		P	\$148.55	\$137.36	\$135.13	\$120.17
SOMERSET*	W	F	\$185.00	\$150.00	\$140.00	\$135.00
		P	\$126.00	\$111.37	\$105.00	\$75.00
WALDO*	W	F	\$185.00	\$190.00	\$189.00	\$80.00
		P	\$175.00	\$143.00	\$138.78	\$56.00
WASHINGTON*	W	F	\$218.00	\$210.00	\$188.00	\$125.00
		P	\$157.00	\$153.00	\$138.00	\$75.00
YORK	W	F	\$245.00	\$230.00	\$215.00	\$125.00
		P	\$195.00	\$180.00	\$160.70	\$94.00

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Lincoln, Sagadahoc

Aroostook, Piscataquis, Somerset

Hancock, Washington

Franklin, Oxford

Appendix H: Family Provider Market Rates – 75th Percentile

Legend: **W = Weekly** **F = Full-time** **P = Part-time**

			Infant	Toddler	Preschool	School Age
			75th	75th	75th	75th
Statewide	W	F	\$180.00	\$175.00	\$165.00	\$125.00
		P	\$135.00	\$129.90	\$124.73	\$86.35
ANDROSCOGGIN	W	F	\$160.00	\$160.00	\$150.00	\$125.00
		P	\$116.24	\$122.48	\$121.06	\$86.35
AROOSTOOK	W	F	\$150.00	\$125.00	\$125.00	\$125.00
		P	\$90.00	\$84.00	\$84.00	\$86.35
CUMBERLAND	W	F	\$220.00	\$200.00	\$185.00	\$140.00
		P	\$179.80	\$160.00	\$142.66	\$101.78
FRANKLIN	W	F	\$145.00	\$127.98	\$130.00	\$100.00
		P	\$105.34	\$95.00	\$95.38	\$71.25
HANCOCK*	W	F	\$150.00	\$155.00	\$155.00	\$125.00
		P	\$123.50	\$120.00	\$120.00	\$89.81
KENNEBEC	W	F	\$175.00	\$150.00	\$140.00	\$100.00
		P	\$116.24	\$115.05	\$102.72	\$80.00
KNOX*	W	F	\$150.00	\$145.00	\$145.00	\$130.00
		P	\$140.00	\$103.92	\$100.00	\$82.00
LINCOLN*	W	F	\$180.00	\$180.00	\$180.00	\$150.00
		P	\$157.50	\$120.00	\$150.00	\$96.72
OXFORD	W	F	\$175.00	\$150.00	\$150.00	\$150.00
		P	\$140.00	\$111.34	\$110.06	\$103.62
PENOBSCOT	W	F	\$160.00	\$168.40	\$150.00	\$100.00
		P	\$127.13	\$129.90	\$113.73	\$80.00
PISCATAQUIS*	W	F	\$150.00	\$150.00	\$130.00	\$125.00
		P	\$116.24	\$111.34	\$95.38	\$75.00
SAGADAHOC*	W	F	\$180.00	\$180.00	\$180.00	\$150.00
		P	\$157.50	\$120.00	\$150.00	\$96.72
SOMERSET*	W	F	\$150.00	\$150.00	\$130.00	\$125.00
		P	\$116.24	\$111.34	\$95.38	\$75.00
WALDO*	W	F	\$150.00	\$145.00	\$145.00	\$130.00
		P	\$140.00	\$103.92	\$100.00	\$82.00
WASHINGTON*	W	F	\$150.00	\$155.00	\$155.00	\$125.00
		P	\$123.50	\$120.00	\$120.00	\$89.81
YORK	W	F	\$195.00	\$200.00	\$175.00	\$125.00
		P	\$145.00	\$160.00	\$130.00	\$86.35

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Lincoln, Sagadahoc

Hancock, Washington

Piscataquis, Somerset

Appendix I: Center Provider Market Rates – 90th Percentile

Legend: W = Weekly F = Full-time P = Part-time

			Infant	Toddler	Preschool	School Age
			90th	90th	90th	90th
Statewide	W	F	\$308.00	\$280.77	\$267.00	\$170.00
		P	\$247.33	\$226.46	\$210.00	\$114.28
ANDROSCOGGIN	W	F	\$222.00	\$208.00	\$183.00	\$150.00
		P	\$178.00	\$165.00	\$140.00	\$100.00
AROOSTOOK*	W	F	\$333.00	\$165.00	\$160.00	\$190.23
		P	\$247.33	\$122.51	\$108.00	\$127.88
CUMBERLAND	W	F	\$330.00	\$310.25	\$275.00	\$216.00
		P	\$277.00	\$250.00	\$220.00	\$135.00
FRANKLIN*	W	F	\$246.50	\$242.38	\$245.00	\$120.00
		P	\$183.09	\$179.97	\$178.96	\$70.00
HANCOCK*	W	F	\$220.00	\$220.00	\$205.00	\$135.00
		P	\$163.40	\$163.35	\$160.70	\$100.00
KENNEBEC	W	F	\$333.00	\$305.00	\$306.00	\$140.00
		P	\$247.33	\$226.46	\$223.51	\$94.12
KNOX*	W	F	\$200.00	\$200.00	\$219.75	\$225.50
		P	\$175.00	\$148.50	\$164.35	\$151.59
LINCOLN*	W	F	\$200.00	\$185.00	\$210.00	\$178.75
		P	\$155.00	\$155.00	\$225.56	\$120.17
OXFORD*	W	F	\$246.50	\$242.38	\$245.00	\$120.00
		P	\$183.09	\$179.97	\$178.96	\$70.00
PENOBSCOT	W	F	\$245.00	\$215.00	\$195.00	\$125.00
		P	\$195.00	\$172.00	\$155.00	\$80.00
PISCATAQUIS*	W	F	\$333.00	\$165.00	\$160.00	\$190.23
		P	\$247.33	\$122.51	\$108.00	\$127.88
SAGADAHOC	W	F	\$200.00	\$185.00	\$210.00	\$178.75
		P	\$155.00	\$155.00	\$225.56	\$120.17
SOMERSET*	W	F	\$333.00	\$165.00	\$160.00	\$190.23
		P	\$247.33	\$122.51	\$108.00	\$127.88
WALDO*	W	F	\$200.00	\$200.00	\$219.75	\$225.50
		P	\$175.00	\$148.50	\$164.35	\$151.59
WASHINGTON*	W	F	\$220.00	\$220.00	\$205.00	\$135.00
		P	\$163.40	\$163.35	\$160.70	\$100.00
YORK	W	F	\$262.00	\$237.00	\$231.60	\$175.00
		P	\$214.00	\$190.00	\$185.00	\$117.64

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Lincoln, Sagadahoc

Aroostook, Piscataquis, Somerset

Hancock, Washington

Franklin, Oxford

Appendix J: Family Provider Market Rates – 90th Percentile

Legend: **W = Weekly** **F = Full-time** **P = Part-time**

			Infant	Toddler	Preschool	School Age
			90th	90th	90th	90th
Statewide	W	F	\$220.00	\$210.00	\$194.44	\$147.32
		P	\$165.06	\$160.00	\$150.00	\$105.00
ANDROSCOGGIN	W	F	\$175.00	\$196.00	\$155.00	\$130.00
		P	\$145.00	\$160.00	\$150.00	\$93.26
AROOSTOOK	W	F	\$150.00	\$140.00	\$140.00	\$315.69
		P	\$101.71	\$92.78	\$91.71	\$218.09
CUMBERLAND	W	F	\$250.00	\$225.00	\$200.00	\$175.00
		P	\$195.00	\$175.00	\$160.00	\$120.90
FRANKLIN	W	F	\$171.14	\$135.00	\$130.00	\$125.00
		P	\$124.33	\$100.21	\$99.05	\$100.00
HANCOCK*	W	F	\$170.00	\$165.00	\$210.00	\$130.00
		P	\$130.00	\$125.00	\$154.08	\$94.00
KENNEBEC	W	F	\$220.00	\$220.00	\$165.00	\$115.00
		P	\$160.00	\$160.00	\$130.00	\$90.00
KNOX*	W	F	\$160.00	\$150.00	\$150.00	\$147.32
		P	\$150.00	\$125.00	\$125.00	\$101.78
LINCOLN*	W	F	\$299.92	\$222.29	\$224.88	\$150.00
		P	\$217.88	\$180.00	\$170.00	\$120.00
OXFORD	W	F	\$206.48	\$188.61	\$170.37	\$150.00
		P	\$150.00	\$140.00	\$125.00	\$103.62
PENOBSCOT	W	F	\$177.50	\$175.00	\$160.00	\$140.00
		P	\$140.96	\$133.61	\$125.00	\$96.72
PISCATAQUIS*	W	F	\$160.00	\$150.00	\$150.00	\$130.00
		P	\$125.00	\$111.34	\$120.00	\$89.81
SAGADAHOC*	W	F	\$299.92	\$222.29	\$224.88	\$150.00
		P	\$217.88	\$180.00	\$170.00	\$120.00
SOMERSET*	W	F	\$160.00	\$150.00	\$150.00	\$130.00
		P	\$125.00	\$111.34	\$120.00	\$89.81
WALDO*	W	F	\$160.00	\$150.00	\$150.00	\$147.32
		P	\$150.00	\$125.00	\$125.00	\$101.78
WASHINGTON*	W	F	\$170.00	\$165.00	\$210.00	\$130.00
		P	\$130.00	\$125.00	\$154.08	\$94.00
YORK	W	F	\$200.00	\$240.00	\$237.50	\$140.00
		P	\$160.00	\$180.00	\$174.26	\$100.00

*Counties with less than 10 provider responses were combined with neighboring counties for the percentile estimations. These include:

Knox, Waldo

Lincoln, Sagadahoc

Hancock, Washington

Piscataquis, Somerset


Appendix K: Sample sizes for Calculating Percentiles

Legend: D = Daily W = Weekly F = Full-time P = Part-time

			Center				Family			
			Infant	Toddler	Preschool	School Age	Infant	Toddler	Preschool	School Age
Statewide	D	F	254	275	343	224	491	430	422	317
		P	250	275	345	219	481	428	422	310
	W	F	255	278	341	229	503	430	423	321
		P	253	277	342	226	479	426	423	309
ANDROSCOGGIN	D	F	24	26	31	24	62	56	51	48
		P	24	26	32	24	60	55	51	46
	W	F	25	26	31	25	64	55	51	48
		P	25	26	31	25	62	54	51	45
AROOSTOOK	D	F	17	17	20	13	26	25	24	18
		P	17	17	20	13	24	25	24	18
	W	F	18	18	20	13	29	25	24	19
		P	18	18	20	13	25	25	24	17
CUMBERLAND	D	F	71	81	106	69	87	72	74	53
		P	70	81	107	67	87	72	74	52
	W	F	72	82	104	68	88	72	75	53
		P	70	81	104	67	87	72	75	52
FRANKLIN	D	F	17	15	19	11	17	18	17	17
		P	17	15	19	11	17	18	17	17
	W	F	16	16	19	11	17	18	18	19
		P	16	16	20	11	17	18	18	18
HANCOCK	D	F	16	17	19	13	30	20	23	14
		P	16	17	19	13	26	20	23	13
	W	F	16	17	19	13	29	21	23	13
		P	16	17	19	13	24	20	23	13
KENNEBEC	D	F	21	21	27	28	67	57	54	39
		P	20	21	27	28	68	57	54	39
	W	F	21	21	27	28	69	57	54	40
		P	21	21	27	28	65	56	54	39
KNOX	D	F	8	13	15	9	28	25	25	19
		P	8	13	15	8	28	25	25	19
	W	F	8	13	15	9	29	26	25	20
		P	8	13	15	9	28	25	25	19
LINCOLN	D	F	15	17	23	17	24	17	18	15
		P	15	17	23	16	23	16	18	15
	W	F	16	17	23	17	23	17	18	15
		P	16	17	23	16	22	17	18	15

OXFORD	D	F	17	15	19	11	18	15	15	9
		P	17	15	19	11	18	15	15	9
	W	F	16	16	19	11	18	15	14	9
		P	16	16	20	11	18	15	14	9
PENOBSCOT	D	F	30	34	39	18	43	41	37	26
		P	30	34	39	18	43	41	37	24
	W	F	30	34	39	23	46	40	37	26
		P	30	34	39	22	43	40	37	24
PISCATAQUIS	D	F	17	17	20	13	25	23	23	21
		P	17	17	20	13	24	23	23	21
	W	F	18	18	20	13	25	23	23	21
		P	18	18	20	13	24	23	23	21
SAGADAHOC	D	F	15	17	23	17	24	17	18	15
		P	15	17	23	16	23	16	18	15
	W	F	16	17	23	17	23	17	18	15
		P	16	17	23	16	22	17	18	15
SOMERSET	D	F	17	17	20	13	25	23	23	21
		P	17	17	20	13	24	23	23	21
	W	F	18	18	20	13	25	23	23	21
		P	18	18	20	13	24	23	23	21
WALDO	D	F	8	13	15	9	28	25	25	19
		P	8	13	15	8	28	25	25	19
	W	F	8	13	15	9	29	26	25	20
		P	8	13	15	9	28	25	25	19
WASHINGTON	D	F	16	17	19	13	30	20	23	14
		P	16	17	19	13	26	20	23	13
	W	F	16	17	19	13	29	21	23	13
		P	16	17	19	13	24	20	23	13
YORK	D	F	35	34	44	22	64	61	61	38
		P	33	34	44	21	63	61	61	37
	W	F	33	34	44	22	66	61	61	38
		P	33	34	44	22	64	61	61	37

Appendix L: Survey Instruments



Department of Health
and Human Services
Maine People Living
Safe, Healthy and Productive Lives

Paul R. LePage, Governor Ricker Hamilton, Commissioner

2018 Maine Market Rate Survey Family Child Care Provider

Please fill out this questionnaire in blue or black ball point pen. Your responses are confidential.

General Information

1. Are you currently providing child care? 1a. Why are you not currently providing child care?
- Yes (*Go to Question 2*)

No

Lack of demand for care in my community

Financial challenges, such as low payment rates

Personal reasons, such as retirement, health issues

Challenges in meeting regulatory standards

Other reason: _____
- Go to Question 19

2. Using the grid below, please identify the days and times your program is typically open.
Please note that the survey is interested only with a standard day, not evening hours if they are considered a separate shift.

Days Open <small>What days is your program normally open?</small>	Start Time <small>What is the earliest time that children can arrive at your program?</small>	End Time <small>What is the latest time that children can leave your program?</small>
<input type="radio"/> Monday	___:___ <input type="radio"/> am <input type="radio"/> pm	___:___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Tuesday	___:___ <input type="radio"/> am <input type="radio"/> pm	___:___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Wednesday	___:___ <input type="radio"/> am <input type="radio"/> pm	___:___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Thursday	___:___ <input type="radio"/> am <input type="radio"/> pm	___:___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Friday	___:___ <input type="radio"/> am <input type="radio"/> pm	___:___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Saturday	___:___ <input type="radio"/> am <input type="radio"/> pm	___:___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Sunday	___:___ <input type="radio"/> am <input type="radio"/> pm	___:___ <input type="radio"/> am <input type="radio"/> pm

Capacity

3. In the table below, please provide the number of children you prefer to serve and your current vacancies for each age group.

Age Group	Desired Capacity <small>Max number of children you prefer to serve</small>	Subsidy Capacity <small>Max number of children with subsidy you prefer to serve</small>	Vacancies <small>Number of full- or part-time openings today</small>
Infant (6 weeks - <13 months)	_____	_____	_____
Toddler (13 - 36 months)	_____	_____	_____
Preschool (>36 months - kindergarten enrolled)	_____	_____	_____
School Age (enrolled in school)	_____	_____	_____

2018 Maine Market Rate Survey - Family Child Care Provider

Rates

Important Instructions – Please Read. The next few questions ask about the maximum rate that your program charges to provide care for children of different ages.

- **Do provide** your usual, published rates for weekday care your program would charge a parent.
- **Do not** include sliding scale rates, discounted rates, extended care rates (early care/late pick-up) or extra fees for special services.
- **Do not** write in rates for weekend, evening, or sick child care.
- **Do you** have more than one part-time rate? If so, please use the rate that would apply to an infant or pre-schooler who attends Monday-Friday mornings. If you only care for school-age children, use the part-time rate that would apply for a school-age child who attends before and after school.
- **Do you** have more than one full-time rate? If so, please use the one that applies to the most children.

4. Does your program charge standard part-time or full-time monthly rates?

No (Go to Question 5)

Yes

Specify any MAXIMUM MONTHLY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Part-time mo rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Full-time mo rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

4a. How many hours per month defines full-time? Hours per month

5. Does your program charge standard part-time or full-time weekly rates?

No (Go to Question 6)

Yes

Specify any MAXIMUM WEEKLY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Part-time wk rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Full-time wk rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

5a. How many hours per week defines full-time? Hours per week

6. Does your program charge a standard daily rate for a full day of care?

No (Go to Question 7)

Yes

Specify any MAXIMUM DAILY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Part day daily rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Full day daily rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

6a. How many hours per day defines full-time? Hours per day

2018 Maine Market Rate Survey - Family Child Care Provider

Rates (cont.)

7. Does your program charge a standard hourly rate?

No (Go to Question 8)

Yes.....▶

Specify any MAXIMUM HOURLY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Hourly rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

8. Which of the following are provided by your program at no additional charge to the parent?

Please check all that apply

- Meals
- Snacks
- Milk
- Formula
- Diapers
- Art supplies
- Field Trips

Accreditation

9. Is your program accredited (e.g., NAFCC, etc.), or in the process of obtaining accreditation?

- Yes
- No
- Don't know

Key Child Care Cost Drivers

The following questions are being asked in order to collect information that will provide OCFS with a better understanding of the true cost of providing child care. All information will remain confidential and only be used for OCFS's cost modeling purposes.

10. In the table below, please provide the information requested for the staff in your program.

Staff Position	Number of Individuals in the Position	Lowest Annual Wage or Salary	Highest Annual Wage or Salary
Owner/Provider			
Other Full-Time Staff			
Other Part-Time Staff			

2018 Maine Market Rate Survey - Family Child Care Provider

11. Does your program pay for staff training and development?

- Yes No (Go to Question 13)

12. What is your budget for ALL staff training?

\$ _____ annual amount OR \$ _____ per employee

13. Which of the following types of benefits does your program offer to FULL-TIME employees?

Paid Leave	Days of Leave	Other Benefits	Yes	No
Paid holidays		Health Insurance	<input type="radio"/>	<input type="radio"/>
Paid vacation leave		Dental Insurance	<input type="radio"/>	<input type="radio"/>
Paid sick/personal leave		Vision Insurance	<input type="radio"/>	<input type="radio"/>
Paid professional development days		Retirement Plan	<input type="radio"/>	<input type="radio"/>
Other paid leave		Other Benefits	<input type="radio"/>	<input type="radio"/>

14. How much does your program expect to spend on facility rent or mortgage this year? \$ _____

15. What percentage of parent fees owed to your program do you estimate go uncollected in a typical year? _____%

Subsidy Payments

16. Does your program currently accept children who receive financial assistance from the Child Care Subsidy Program?

- Yes (Go to Question 18) No

17. Please indicate the reason(s) that you do not participate in the Child Care Subsidy Program.

Please select all that apply

- I am not aware of the Child Care Subsidy Program or if my program is able to participate.
- The Child Care Subsidy Program requirements are too difficult to meet.
- The process and requirements for submitting Child Care Subsidy billing is too difficult.
- The reimbursement rates for the Child Care Subsidy Program are too low.
- Our program has had difficulty collecting parent fees for the Child Care Subsidy Program.
- Family eligibility for the Child Care Subsidy Program changes too often.

18. If allowed by OCFS policy, would your program charge parents the balance between the Child Care Subsidy reimbursement rate and your program's maximum full private pay rate?

- Yes No Don't Know

19. We may need to contact you to verify the information contained in your survey responses. Your survey responses are completely confidential. This information will only be used by ICF, and will not be provided to OCFS or associated with the data you've provided.

Please provide your contact information below

Name: _____

Email: _____

Phone: _____

**Thank you! You have completed the survey.
Please return this survey in the postage-paid envelope provided.**



2018 Maine Market Rate Survey Child Care Centers

Please fill out this questionnaire in blue or black ball point pen. Your responses are confidential.

General Information

1. Are you currently providing child care?
- Yes (*Go to Question 2*)
- No
- 1a. Why are you not currently providing child care?
- Lack of demand for care in my community
- Financial challenges, such as low payment rates
- Personal reasons, such as retirement, health issues
- Challenges in meeting regulatory standards
- Other reason: _____
- Go to Question 19
2. Using the grid below, please identify the days and times your program is typically open.
Please note that the survey is interested only with a standard day, not evening hours if they are considered a separate shift.

Days Open What days is your program normally open?	Start Time What is the earliest time that children can arrive at your program?	End Time What is the latest time that children can leave your program?
<input type="radio"/> Monday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Tuesday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Wednesday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Thursday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Friday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Saturday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Sunday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm

Capacity

3. In the table below, please provide the number of children you prefer to serve and your current vacancies for each age group.

Age Group	Desired Capacity Max number of children you prefer to serve	Subsidy Capacity Max number of children with subsidy you prefer to serve	Vacancies Number of full- or part-time openings today
Infant (6 weeks - <13 months)	_____	_____	_____
Toddler (13 - 36 months)	_____	_____	_____
Preschool (>36 months - kindergarten enrolled)	_____	_____	_____
School Age (enrolled in school)	_____	_____	_____

2018 Maine Market Rate Survey - Child Care Centers

Rates

Important Instructions – Please Read. The next few questions ask about the maximum rate that your program charges to provide care for children of different ages.

- **Do provide** your usual, published rates for weekday care your program would charge a parent.
- **Do not** include sliding scale rates, discounted rates, extended care rates (early care/late pick-up) or extra fees for special services.
- **Do not** write in rates for weekend, evening, or sick child care.
- **Do you** have more than one part-time rate? If so, please use the rate that would apply to an infant or pre-schooler who attends Monday-Friday mornings. If you only care for school-age children, use the part-time rate that would apply for a school-age child who attends before and after school.
- **Do you** have more than one full-time rate? If so, please use the one that applies to the most children.

4. Does the center charge standard part-time or full-time monthly rates?

No (Go to Question 5)

Yes.....▶

Specify any MAXIMUM MONTHLY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Part-time mo rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Full-time mo rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

4a. How many hours per month defines full-time?..... Hours per month

5. Does this center charge standard part-time or full-time weekly rates?

No (Go to Question 6)

Yes.....▶

Specify any MAXIMUM WEEKLY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Part-time wk rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Full-time wk rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

5a. How many hours per week defines full-time?..... Hours per week

6. Does this center charge a standard daily rate for a full day of care?

No (Go to Question 7)

Yes.....▶

Specify any MAXIMUM DAILY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Part day daily rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Full day daily rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

6a. How many hours per day defines full-time?..... Hours per day

2018 Maine Market Rate Survey - Child Care Centers

Rates (cont.)

7. Does this center charge a standard hourly rate?

No (Go to Question 8)

Yes.....> Specify any MAXIMUM HOURLY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Hourly rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

8. Which of the following are provided by your program at no additional charge to the parent?

Please check all that apply

- | | |
|-------------------------------|------------------------------------|
| <input type="radio"/> Meals | <input type="radio"/> Diapers |
| <input type="radio"/> Snacks | <input type="radio"/> Art supplies |
| <input type="radio"/> Milk | <input type="radio"/> Field Trips |
| <input type="radio"/> Formula | |

Accreditation

9. Is your program accredited (e.g., NAEYC, NAA, COA, etc.), or in the process of obtaining accreditation?

- Yes
- No
- Don't know

Key Child Care Cost Drivers

The following questions are being asked in order to collect information that will provide OCFS with a better understanding of the true cost of providing child care. All information will remain confidential and only be used for OCFS's cost modeling purposes.

10. In the table below, please provide the information requested for the staff in your program.

Staff Position	Number of Individuals in the Position	Lowest Annual Wage or Salary	Highest Annual Wage or Salary
Director			
Assistant Director			
Administrative Assistant			
Classroom Teachers (Full-Time)			
Teacher Assistants (Full-Time)			
Consultant/Trainers			
Other Full-Time Staff			
Other Part-Time Staff			

2018 Maine Market Rate Survey - Child Care Centers

11. Does your program pay for staff training and development?

- Yes No (Go to Question 13)

12. What is your budget for ALL staff training?

\$_____ annual amount OR \$_____ per employee

13. Which of the following types of benefits does your program offer to FULL-TIME employees?

Paid Leave	Days of Leave	Other Benefits	Yes	No
Paid holidays		Health Insurance	<input type="radio"/>	<input type="radio"/>
Paid vacation leave		Dental Insurance	<input type="radio"/>	<input type="radio"/>
Paid sick/personal leave		Vision Insurance	<input type="radio"/>	<input type="radio"/>
Paid professional development days		Retirement Plan	<input type="radio"/>	<input type="radio"/>
Other paid leave		Other Benefits	<input type="radio"/>	<input type="radio"/>

14. How much does your program expect to spend on facility rent or mortgage this year? \$ _____

15. What percentage of parent fees owed to your center do you estimate go uncollected in a typical year? _____ %

Subsidy Payments

16. Does your program currently accept children who receive financial assistance from the Child Care Subsidy Program? Yes (Go to Question 18) No

17. Please indicate the reason(s) that you do not participate in the Child Care Subsidy Program.

Please select all that apply

- I am not aware of the Child Care Subsidy Program or if my program is able to participate.
- The Child Care Subsidy Program requirements are too difficult to meet.
- The process and requirements for submitting Child Care Subsidy billing is too difficult.
- The reimbursement rates for the Child Care Subsidy Program are too low.
- Our program has had difficulty collecting parent fees for the Child Care Subsidy Program.
- Family eligibility for the Child Care Subsidy Program changes too often.

18. If allowed by OCFS policy, would your program charge parents the balance between the Child Care Subsidy reimbursement rate and your program's maximum full private rate?

- Yes No Don't Know

19. We may need to contact you to verify the information contained in your survey responses. Your survey responses are completely confidential. This information will only be used by ICF, and will not be provided to OCFS or associated with the data you've provided.

Please provide your contact information below

Name: _____

Email: _____

Phone: _____

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Department of Health
and Human Services
Maine People Living
Safe, Healthy and Productive Lives

Paul R. LePage, Governor

Ricker Hamilton, Commissioner

2018 Maine Market Rate Survey License-Exempt Child Care Provider

Please fill out this questionnaire in blue or black ball point pen. Your responses are confidential.

General Information

1. Are you currently providing child care?

- Yes (*Go to Question 2*) No (*Go to Question 6*)

2. Using the grid below, please identify the days and times your program is typically open.

Please note that the survey is interested only with a standard day not evening hours if they are considered a separate shift.

Days Open What days is your program normally open?	Start Time What is the earliest time that children can arrive at your program?	End Time What is the latest time that children can leave your program?
<input type="radio"/> Monday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Tuesday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Wednesday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Thursday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Friday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Saturday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm
<input type="radio"/> Sunday	___ : ___ <input type="radio"/> am <input type="radio"/> pm	___ : ___ <input type="radio"/> am <input type="radio"/> pm

Rates

Important Instructions – Please Read. The next few questions ask about the maximum rate that your program charges to provide care for children of different ages.

- **Do provide** your usual, published rates for care your program would charge a parent.
- **Do you** have more than one full-time/part-time rate? If so, please use the one that applies to the most children.
- **Do write in** rates for weekend, evening, or sick child care.

3. Does your program charge standard part-time or full-time weekly rates?

- No (*Go to Question 4*)

Yes → Specify any MAXIMUM WEEKLY rates charged

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Part-time wk rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Full-time wk rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

3a. How many hours per week defines full-time? Hours per week

2018 Maine Market Rate Survey - License-Exempt Child Care Provider

Rates (cont.)

4. Does your program charge a standard daily rate for a full day of care?

No (*Go to Question 5*)

Yes.....▶ **Specify any MAXIMUM DAILY rates charged**

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Part day daily rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>
Full day daily rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

4a. How many hours per day defines full-time?..... Hours per day

5. Does your program charge a standard hourly rate?

No (*Go to Question 6*)

Yes.....▶ **Specify any MAXIMUM HOURLY rates charged**

If not applicable, please leave space blank.

	Infants (6 wks - <13 mo)	Toddlers (13 - 36 mo)	Preschool (>36 mo - kindergarten enrolled)	School Age (enrolled in school)
Hourly rate:	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>	\$ <input type="text"/>

6. We may need to contact you to verify the information contained in your survey responses. Your survey responses are completely confidential. This information will only be used by ICF, and will not be provided to OCFS or associated with the data you've provided.

Please provide your contact information below

Name: _____

Email: _____

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